

Consolidated Earnings Report for Fiscal Year 2023, Ended March 31, 2024 [Japanese Standards]

Company name:	Ryoyo Ryosan Holdings, Inc. (Ryosan Company, Limited portion)	Stock listing: Prime Market, Tokyo Stock Exchange
Securities code:	167A	URL https://www.rr-hds.co.jp/
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Scheduled date of the Annual General Meeting of Shareholders:	June 28, 2024	
Scheduled payment date of dividend:	May 31, 2024	
Scheduled filing date of the Annual Securities Report:	June 28, 2024	
Supplementary materials for the annual financial results:	Yes	
Investor conference for the annual financial results:	Yes (for security analysts and institutional investors)	

(Millions of yen rounded down)

1. Consolidated results for the fiscal year ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

(% change compared with the same period of the previous fiscal year (YoY))

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal Year 2023	277,003	(14.9)	9,099	(41.0)	6,767	(49.4)	4,766	(48.3)
Fiscal Year 2022	325,657	19.4	15,423	74.1	13,361	65.3	9,224	72.1

(Note) Comprehensive income

Fiscal Year 2023: 9,892 million yen (-13.1%), Fiscal Year 2022: 11,383 million yen (43.6%)

	Basic earnings per share	Diluted earnings per share		Return on equity	Ordinary income to net assets	Operating income to net sales
	Yen	Yen		%	%	%
Fiscal Year 2023	203.33	—		4.5	3.7	3.3
Fiscal Year 2022	393.70	—		9.3	7.1	4.7

(Reference) Equity in earnings (losses) of non-consolidated subsidiaries and affiliates:

Fiscal Year 2023: 11 million yen, Fiscal Year 2022: 61 million yen

(2) Consolidated financial position

	Total assets	Net assets	Net assets to total assets	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	174,476	108,958	62.4	4,648.67
March 31, 2023	188,188	102,731	54.6	4,383.09

(Reference) Shareholders equity:

March 31, 2024: 108,958 million yen, March 31, 2023: 102,731 million yen

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of the period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Fiscal Year 2023	38,396	(485)	(18,934)	37,483
Fiscal Year 2022	19,587	(427)	(15,381)	16,752

2. Dividends

(Millions of yen rounded down unless otherwise stated)

(Record date)	Dividends per share (Yen)					Dividends (Full fiscal year)	Payout ratio (consolidated) %	Dividends to net assets ratio (consolidated) %
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Annual			
Fiscal Year 2022	—	75.00	—	90.00	165.00	3,870	41.9	3.9
Fiscal Year 2023	—	60.00	—	90.00	150.00	3,516	73.8	3.3

* Notes

(1) Transfer of major subsidiaries during term (transfer of specified subsidiaries in line with changes in the consolidated range): None

New: — (Company name:) Excluded: — (Company name:)

(2) Changes in accounting principles, changes in accounting estimates, and restatements

1) Changes in accordance with revisions to accounting standards and related practices of accounting principles: None

2) Changes in items of accounting principles other than 1) above: None

3) Changes in accounting estimate: None

4) Restatement: None

(3) Number of shares issued and outstanding (common shares)

1. Total number of shares issued and outstanding (including treasury shares) at the period-end

March 31, 2024	24,983,090 shares	March 31, 2023	25,000,000 shares
March 31, 2024	1,544,420 shares	March 31, 2023	1,561,844 shares
March 31, 2024	23,439,850 shares	March 31, 2023	23,430,367 shares

2. Total number of treasury shares at the period-end

3. Average number of shares outstanding during the period

(Reference) Overview of non-consolidated operating results

1. Non-consolidated results for the fiscal year ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(% change compared with the same period of the previous fiscal year (YoY))

	Net sales		Operating income		Ordinary income		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal Year 2023	161,006	(15.6)	4,353	(40.8)	6,506	(15.1)	5,939	(14.0)
Fiscal Year 2022	190,816	11.8	7,359	81.3	7,660	38.4	5,209	82.9

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal Year 2023	253.41	—
Fiscal Year 2022	222.34	—

(2) Non-consolidated financial position

	Total assets	Net assets	Net assets to total assets	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	101,027	69,420	68.7	2,961.80
March 31, 2023	113,736	66,234	58.2	2,825.91

(Reference) Shareholders equity:

March 31, 2024: 69,420 million yen,

March 31, 2023: 66,234 million yen

Reason for difference in non-consolidated operating results between the fiscal year under review and the previous fiscal year

Although implementation of measures contained in the 11th Medium-Term Business Plan had some effect, the impacts of the macroeconomic environment and softening demand were significant. Net sales in the period under review declined against the same period last fiscal year, and this declining-revenue environment drove decreases in both operating and ordinary income.

Net income rose from the same period last fiscal year as a result of partial reversal of allowance. This action resulted in a variance between the business results of the previous fiscal year and those of the period under review.

This earnings report is not subject to audits of certified public accountants or auditing corporations.

Caution with respect to forward-looking statements

(Note on forward-looking statements)

This report contains no forecast of consolidated business results, as Ryosan's shares were delisted on March 28, 2024.

On April 1, 2024, Ryoyo Ryosan Holdings, Inc. was established as the wholly owning parent company of Ryosan and Ryoyo Electro Corporation, which simultaneously became wholly owned subsidiaries of Ryoyo Ryosan Holdings. The Company establishment was conducted by joint share transfer.

For the forecast of consolidated business results and forecast of dividends of Ryoyo Ryosan Holdings, please refer to "Notice Concerning the Forecast of Consolidated Business Results for Fiscal Year 2024, the Basic Policy on Return to Shareholders and Forecast of Dividends," published May 13, 2024.

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1. Summary of Operating Results, etc.

(1) Summary of Operating Results for Fiscal Year 2023

1) Overview

During the consolidated fiscal period under review (April 1, 2023 to March 31, 2024: Fiscal year 2023), uncertainty about the outlook for the global economy persisted. Geopolitical risk intensified, monetary tightening continued and exchange-rate trends fluctuated, while prices of resources and materials rose.

The Japanese economy proceeded on a keynote of gradual recovery. Optimism was tempered, however, as a continuing rise in the prices of goods and swings in financial and capital markets counseled caution.

Against this macroeconomic background, the electronics industry, of which Ryosan is a part, benefited from an end to the earlier disorder in the supply chain, thanks to the resolution of temporary supply shortages. However, demand was soft from the third quarter onward, prompting a continuing adjustment phase in all fields, including industrial equipment.

In the consolidated fiscal year under review, revenues declined from the same period of the previous fiscal year, against the macroeconomic background described above and with the normalization of supply. Net sales fell to 277,003 million yen (down 14.9% from the previous fiscal year), operating income declined to 9,099 million yen (down 41.0%) and ordinary income dropped to 6,767 million yen (down 49.4%). Profit attributable to owners of parent halved to 4,766 million yen (down 48.3%).

2) Business Segment Information

a. Devices

Revenues declined from the same period last fiscal year against a backdrop of a difficult macroeconomic environment and softening demand for semiconductors. Net sales declined to 244,238 million yen (down 14.5% from the previous fiscal year). Operating income retreated to 7,875 million yen (down 43.3%).

b. Solutions

Although consumer sales were favorable in the consolidated fiscal year under review, wrap-up of large projects for the communications sector weighed on this business segment. Net sales shrank to 32,765 million (down 18.2% from the previous fiscal year) and operating income declined to 1,565 million yen (down 26.5%).

(2) Summary of Financial Position for Fiscal Year 2023

1) Assets

Total assets decreased by 13,712 million yen to 174,476 million yen compared with March 31, 2023. This is mainly because notes and accounts receivable – trade decreased by 31,522 million yen and merchandise and finished goods decreased by 5,581 million yen, while cash and deposits increased by 20,723 million yen.

2) Liabilities

Total liabilities decreased by 19,939 million yen to 65,517 million yen compared with March 31, 2023. This is mainly because short-term loans payable decreased by 15,557 million yen and accounts payable – trade decreased by 3,518 million yen.

(3) Summary of Cash Flows for Fiscal Year 2023

As of March 31, 2024, cash and cash equivalents increased by 20,731 million yen compared with the end of the previous fiscal year, to 37,483 million yen.

1) Net cash provided by (used in) operating activities

Regarding cash flow from operating activities in this consolidated fiscal year, funds in total increased by 38,396 million yen. Profit before income taxes was 6,822 million yen and notes and accounts receivable – trade decreased by 34,851 million yen, respectively. In the net cash provided by (used in) operating activities in the previous consolidated fiscal year, there was an increase of funds by 19,587 million yen.

2) Net cash provided by (used in) investing activities

Regarding cash flow from investing activities in this consolidated fiscal year, funds in total decreased by 485 million yen due to such factors as purchase of intangible assets. In the net cash provided by (used in) investing activities in the previous consolidated fiscal year, there was a decrease of funds by 427 million yen.

3) Net cash provided by (used in) financing activities

Regarding cash flow from financing activities in this consolidated fiscal year, funds in total decreased by 18,934 million yen. Short-term loans payable decreased by 15,194 million yen and cash dividends paid amounted to 359 million yen. In the net cash provided by (used in) financing activities in the previous consolidated fiscal year, there was a decrease of funds by 15,381 million yen.

(Reference) Trends in cash flow-related indicators

	Fiscal Year 2019	Fiscal Year 2020	Fiscal Year 2021	Fiscal Year 2022	Fiscal Year 2023
Net assets to total assets (%)	61.7	60.5	49.7	54.6	62.4
Net assets to total assets (%) (Market capitalization basis)	40.6	35.7	27.0	40.9	–
Cash flow to Interest-bearing Liabilities (Years)	1.0	–	–	1.7	0.6
Interest coverage ratio (Times)	30.7	–	–	16.4	22.8

Net assets to total assets: Net assets / Total assets

Net assets to total assets (Market capitalization basis): Market capitalization / Total assets

Cash flow to Interest-bearing liabilities: Interest-bearing liabilities / Cash flow

Interest coverage ratio: Cash flow / Interest expense

*All indicators have been calculated from consolidated financial figures.

*Market capitalization was calculated based on the number of shares issued and outstanding less treasury shares.

*Cash flow refers to cash flows from operating activities as shown on the consolidated statements of cash flows.

*Interest-bearing liabilities comprise all debt on which interest was paid in the liabilities section of the consolidated balance sheet. Interest expense represents interest paid as shown on the consolidated statements of cash flows.

(4) Basic Policy Regarding the Allocation of Profits / Dividends for Fiscal Year 2023

Ryosan regards the return of earnings to shareholders as one of the most important elements of management and is making efforts to increase basic earnings per share. Ryosan's basic policy is to aim for consolidated dividend payout ratio of around 50%.

In accordance with this basic policy, Ryosan expects to distribute a year-end dividend of 90 yen per share for the consolidated fiscal year under review. With the inclusion of the interim dividend, the annual dividend is forecast to be 150yen per share.

2. Basic Approach to Selection of Accounting Standards

For the time being, Ryosan will prepare its consolidated financial statements in accordance with Japanese GAAP, out of consideration for issues such as comparability from period to period and comparability with other companies.

Ryosan will appropriately address matters regarding IFRS adoption, taking into account prevailing circumstances in Japan and overseas.

3. Consolidated Financial Statements and Main Notes

(1) Consolidated Balance Sheet

(Millions of yen)

	Fiscal Year Ended March 31, 2023 (As of March 31, 2023)	Fiscal Year Ended March 31, 2024 (As of March 31, 2024)
ASSETS		
Current assets		
Cash and deposits	16,760	37,483
Notes and accounts receivable – trade	95,115	63,592
Merchandise and finished goods	47,680	42,098
Work in process	16	15
Accounts receivable – other	14,345	13,908
Other	649	1,292
Allowance for doubtful accounts	(645)	(103)
Total current assets	173,923	158,287
Non-current assets		
Property, plant and equipment		
Buildings and structures	6,512	6,807
Accumulated depreciation	(3,973)	(4,112)
Buildings and structures, net	2,539	2,695
Land	5,179	5,181
Lease assets	1,304	1,378
Accumulated depreciation	(852)	(562)
Leased assets, net	451	815
Other	1,901	1,380
Accumulated depreciation	(1,707)	(1,095)
Other, net	193	285
Total property, plant and equipment	8,364	8,978
Intangible assets	1,059	1,143
Investments and other assets		
Investment securities	3,474	4,521
Deferred tax assets	398	577
Other	1,069	1,661
Allowance for doubtful accounts	(100)	(694)
Total investments and other assets	4,842	6,066
Total non-current assets	14,265	16,188
Total assets	188,188	174,476

(Millions of yen)

	Fiscal Year Ended March 31, 2023 (As of March 31, 2023)	Fiscal Year Ended March 31, 2024 (As of March 31, 2024)
LIABILITIES		
Current liabilities		
Accounts payable – trade	39,999	36,480
Short-term loans payable	33,703	22,145
Lease obligations	157	224
Accounts payable – other	3,863	834
Accrued expenses	2,497	1,997
Income taxes payable	2,631	506
Other	483	402
Total current liabilities	83,336	62,592
Non-current liabilities		
Lease obligations	318	661
Deferred tax liabilities	797	1,516
Net defined benefit liability	838	652
Asset retirement obligations	24	24
Other	142	69
Total non-current liabilities	2,120	2,925
Total liabilities	85,457	65,517
NET ASSETS		
Shareholders' equity		
Capital stock	17,690	17,690
Capital surplus	19,114	19,114
Retained earnings	65,358	66,420
Treasury shares	(6,458)	(6,419)
Total shareholders' equity	95,705	96,805
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,443	2,206
Deferred gains or losses on hedges	1	2
Foreign currency translation adjustment	5,649	10,033
Remeasurements of defined benefit plans	(67)	(89)
Total accumulated other comprehensive income	7,026	12,152
Total net assets	102,731	108,958
Total liabilities and net assets	188,188	174,476

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated Statement of Income

(Millions of yen)

	Fiscal Year Ended Mar. 31, 2023 (Apr. 1, 2022 to Mar. 31, 2023)	Fiscal Year Ended Mar. 31, 2024 (Apr. 1, 2023 to Mar. 31, 2024)
Net sales	325,657	277,003
Cost of Sales	292,848	251,503
Gross Profit	32,808	25,500
Selling, general and administrative expenses		
Packing and transportation expenses	1,313	1,155
Provision of allowance for doubtful accounts	364	3
Directors' compensations	665	407
Salaries and allowances	4,629	4,889
Bonuses	1,769	1,545
Retirement benefit expenses	447	478
Welfare expenses	1,132	1,100
Depreciation	606	641
Other	6,454	6,179
Total selling, general and administrative expenses	17,385	16,401
Operating income	15,423	9,099
Non-operating income		
Interest income	37	107
Dividend income	77	96
Share of profit of entities accounted for using equity method	61	11
Commission fee	149	69
Rent income	48	47
Miscellaneous income	217	119
Total non-operating income	591	450
Non-operating expenses		
Interest expenses	1,205	1,677
Foreign exchange losses	1,403	1,034
Miscellaneous loss	43	69
Total non-operating expenses	2,653	2,781
Ordinary income	13,361	6,767
Extraordinary income		
Gain on change in equity	—	55
Gain on sales of non-current assets	0	0
Total extraordinary income	0	55
Extraordinary losses		
Loss on sale and retirement of non-current assets	—	0
Loss on valuation of golf membership	0	—
Total extraordinary losses	0	0
Profit before income taxes	13,362	6,822
Income taxes - current	4,097	1,697
Income taxes - deferred	40	358
Total income taxes	4,137	2,056
Profit	9,224	4,766
Profit attributable to owners of parent	9,224	4,766

Consolidated Statement of Comprehensive Income

(Millions of yen)

	Fiscal Year Ended Mar. 31, 2023 (Apr. 1, 2022 to Mar. 31, 2023)	Fiscal Year Ended Mar. 31, 2024 (Apr. 1, 2023 to Mar. 31, 2024)
Profit	9,224	4,766
Other comprehensive income		
Valuation difference on available-for-sale securities	186	763
Deferred gains or losses on hedges	0	1
Foreign currency translation adjustment	2,014	4,383
Remeasurements of defined benefit plans, net of tax	(42)	(22)
Total other comprehensive income	2,158	5,126
Comprehensive Income	11,383	9,892
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	11,383	9,892

(3) Consolidated Statements of Changes in Net Assets

Fiscal Year Ended Mar. 31, 2023 (Apr. 1, 2022 to Mar. 31, 2023)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	17,690	19,114	59,586	(6,534)	89,857
Changes of items during period					
Dividends of surplus			(3,399)		(3,399)
Profit attributable to owners of parent			9,224		9,224
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares			(53)	117	63
Purchase of treasury shares through a stock issuance trust				(63)	(63)
Disposal of treasury shares through a stock issuance trust				23	23
Change in scope of equity method					—
Net changes of items other than shareholders' equity					
Total changes of items during period	—	—	5,771	76	5,847
Balance at end of current period	17,690	19,114	65,358	(6,458)	95,705

	Accumulated other comprehensive income					Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	1,257	1	3,634	(25)	4,867	94,724
Changes of items during period						
Dividends of surplus						(3,399)
Profit attributable to owners of parent						9,224
Purchase of treasury shares						(0)
Disposal of treasury shares						63
Purchase of treasury shares through a stock issuance trust						(63)
Disposal of treasury shares through a stock issuance trust						23
Change in scope of equity method						—
Net changes of items other than shareholders' equity	186	0	2,014	(42)	2,158	2,158
Total changes of items during period	186	0	2,014	(42)	2,158	8,006
Balance at end of current period	1,443	1	5,649	(67)	7,026	102,731

Fiscal Year Ended Mar. 31, 2024 (Apr. 1, 2023 to Mar. 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	17,690	19,114	65,358	(6,458)	95,705
Changes of items during period					
Dividends of surplus			(3,518)		(3,518)
Profit attributable to owners of parent			4,766		4,766
Purchase of treasury shares				(1)	(1)
Disposal of treasury shares					—
Purchase of treasury shares through a stock issuance trust					—
Disposal of treasury shares through a stock issuance trust			(38)	40	2
Change in scope of equity method			(147)		(147)
Net changes of items other than shareholders' equity					
Total changes of items during period	—	—	1,062	38	1,100
Balance at end of current period	17,690	19,114	66,420	(6,419)	96,805

	Accumulated other comprehensive income					Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	1,443	1	5,649	(67)	7,026	102,731
Changes of items during period						
Dividends of surplus						(3,518)
Profit attributable to owners of parent						4,766
Purchase of treasury shares						(1)
Disposal of treasury shares						—
Purchase of treasury shares through a stock issuance trust						—
Disposal of treasury shares through a stock issuance trust						2
Change in scope of equity method						(147)
Net changes of items other than shareholders' equity	763	1	4,383	(22)	5,126	5,126
Total changes of items during period	763	1	4,383	(22)	5,126	6,226
Balance at end of current period	2,206	2	10,033	(89)	12,152	108,958

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Fiscal Year Ended Mar. 31, 2023 (Apr. 1, 2022 to Mar. 31, 2023)	Fiscal Year Ended Mar. 31, 2024 (Apr. 1, 2023 to Mar. 31, 2024)
Cash flows from operating activities		
Profit before income taxes	13,362	6,822
Depreciation	624	624
Increase (decrease) in allowance for doubtful accounts	355	(35)
Increase (decrease) in net defined benefit liability	(238)	(214)
Interest and dividend income	(115)	(203)
Interest expenses	1,205	1,677
Share of (profit) loss of entities accounted for using equity method	(61)	(11)
Loss (gain) on sales of property, plant and equipment	(0)	(0)
Other loss (gain)	1,869	1,770
Decrease (increase) in notes and accounts receivable – trade	(852)	34,851
Decrease (increase) in inventories	6,219	8,493
Increase (decrease) in notes and accounts payable – trade	(4,332)	(5,651)
Loss (gain) on change in equity	–	(55)
Decrease (increase) in accounts receivable – other	5,289	1,508
Increase (decrease) in other assets and liabilities	734	(5,585)
Subtotal	24,059	44,008
Interest and dividends income received	114	180
Interest expenses paid	(1,194)	(1,686)
Income taxes (paid) refund	(3,392)	(4,104)
Net cash provided by (used in) operating activities	19,587	38,396
Cash flows from investing activities		
Purchases of property, plant and equipment	(62)	(203)
Proceeds from sales of property, plant and equipment	0	5
Purchase of intangible assets	(225)	(255)
Purchase of shares of subsidiaries and associates	(175)	–
Purchases of investment securities	(15)	(42)
Decrease (increase) in time deposits	(8)	–
Proceeds from withdrawal of time deposits	50	8
Proceeds from distribution of investment in partnerships	8	2
Net cash provided by (used in) investing activities	(427)	(485)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(6,763)	(15,194)
Repayments of lease obligations	(226)	(228)
Increase (decrease) in commercial papers	(4,999)	–
Purchase of treasury shares	(68)	(1)
Cash dividends paid	(3,387)	(3,509)
Proceeds from sale of treasury shares	63	–
Net cash provided by (used in) financing activities	(15,381)	(18,934)
Effect of exchange rate change on cash and cash equivalents	957	1,754
Net increase (decrease) in cash and cash equivalents	4,735	20,731
Cash and cash equivalents at the beginning of the period	12,016	16,752
Cash and cash equivalents at the end of the period	16,752	37,483

(5) Notes on Consolidated Financial Statements

(Notes Regarding Going Concern)

Not applicable.

(Notes Regarding Substantial Changes in Shareholders' Equity)

Not applicable.

(Segment Information)

Segment Information

1. Overview of Reporting Segments

Ryosan's reporting segments are made up of those created from financial information sorted by business segment and those evaluated by the President periodically.

Ryosan has set up its business headquarters at Ryosan's head office for each article of merchandise and product, and Ryosan is expanding business activities by having each business headquarters formulate comprehensive strategies for the products that they handle, for both within Japan and overseas.

Therefore, regarding the reporting segments for its business headquarters, Ryosan lists "Devices" "and "Solutions."

The main products of each business segment are as follows:

Devices: Semiconductors and electronic components

Solutions: IT devices and solutions

2. Information Concerning Sales and Income or Loss Amount by Reporting Segment

Consolidated fiscal year ended March 31, 2023

(April 1, 2022 to March 31, 2023)

(Millions of yen, figures less than ¥1 million have been omitted)

	Reporting Segment			Adjusted amount (Note 1)	Amounts shown on consolidated statement of income (Note 2)
	Devices	Solutions	Total		
Net sales					
Sales to external customers	285,580	40,076	325,657	—	325,657
Internal sales or exchange between segments	—	—	—	—	—
Total	285,580	40,076	325,657	—	325,657
Segment income (loss)	13,881	2,129	16,010	(587)	15,423

Notes:

1. The adjusted amount of minus 587 million yen represents corporate expenses (mainly general and administrative expenses) which are not allocated to the reporting segments.
2. Segment income has been adjusted with operating income in the consolidated statement of income.
3. Segment assets are not shown in these reporting segments as they are not subject to the President's performance evaluation.

Consolidated fiscal year ended March 31, 2024

(April 1, 2023 to March 31, 2024)

(Millions of yen, figures less than ¥1 million have been omitted)

	Reporting Segment			Adjusted amount (Note 1)	Amounts shown on consolidated statement of income (Note 2)
	Devices	Solutions	Total		
Net sales					
Sales to external customers	244,238	32,765	277,003	—	277,003
Internal sales or exchange between segments	—	—	—	—	—
Total	244,238	32,765	277,003	—	277,003
Segment income (loss)	7,875	1,565	9,441	(342)	9,099

Notes:

1. The adjusted amount of minus 342 million yen represents corporate expenses (mainly general and administrative expenses) which are not allocated to the reporting segments.
2. Segment income has been adjusted with operating income in the consolidated statement of income.
3. Segment assets are not shown in these reporting segments as they are not subject to the President's performance evaluation.

Related Information

1. Information on products and services

As in the Reporting Segment

2. Information by region

(1) Sales

Consolidated fiscal year ended March 31, 2023

(April 1, 2022 to March 31, 2023)

(Millions of yen)

	Japan	China	Asia	Other	Consolidated
Net sales	167,312	84,902	62,098	11,343	325,657
Ratio to consolidated net sales (%)	51.4	26.1	19.1	3.5	100.0

Note:

Net sales are on the basis of customer location and classified by country or region.

Consolidated fiscal year ended March 31, 2024

(April 1, 2023 to March 31, 2024)

(Millions of yen)

	Japan	China	Asia	Other	Consolidated
Net sales	138,678	71,277	56,092	10,955	277,003
Ratio to consolidated net sales (%)	50.1	25.7	20.2	4.0	100.0

Note:

Net sales are on the basis of customer location and classified by country or region.

(2) Property, plant and equipment

This information is not presented since the amount of property, plant and equipment in Japan constitutes more than 90% of the total amount of property, plant and equipment on the consolidated balance sheet.

(Per Share Information)

(Yen unless otherwise stated)

Item	Fiscal Year 2022 (April 1, 2022 to March 31, 2023)	Fiscal Year 2023 (April 1, 2023 to March 31, 2024)
Net assets per share	4,383.09	4,648.67
Basic earnings per share	393.70	203.33

(Notes) 1. Information on diluted earnings per share is not presented because there are no latent shares.

2. Basis for calculation

(1) Net assets per share

(Millions of yen unless otherwise stated)

Item	Fiscal Year 2022 (As of March 31, 2023)	Fiscal Year 2023 (As of March 31, 2024)
Total of net assets	102,731	108,958
Amount to be deducted from the total of net assets (Of which non-controlling interests)	— (—)	— (—)
Closing net assets relating to common shares	102,731	108,958
Number of common shares as of end of term used in the calculation of net assets per share (thousand shares)	23,438	23,438

(2) Basic earnings per share

(Millions of yen unless otherwise stated)

Item	Fiscal Year 2022 (April 1, 2022 to March 31, 2023)	Fiscal Year 2023 (April 1, 2023 to March 31, 2024)
Basic earnings per share		
Profit attributable to owners of parent	9,224	4,766
Amount not attributable to common shareholders	—	—
Profit attributable to owners of parent relating to common shares	9,224	4,766
Average number of common shares outstanding during the term (thousand shares)	23,430	23,439

4. Other

(1) New Orders

(Millions of yen, figures less than 1 million yen have been omitted)

	Fiscal Year 2022 (April 1, 2022 to March 31, 2023)	Fiscal Year 2023 (April 1, 2023 to March 31, 2024)
Devices	277,958	165,051
Solutions	52,902	28,133
Total	330,860	193,185

(2) Geographical Segment Information

Fiscal year 2022, the fiscal year ended March 31, 2023

(April 1, 2022 to March 31, 2023)

(Millions of yen, figures less than ¥1 million have been omitted)

	Japan	Asia	Other	Total	Eliminations or corporate	Consolidated
Sales:						
(1) Sales to external customers	170,293	144,408	10,954	325,657	—	325,657
(2) Internal sales or exchange between segments	20,522	546	71	21,140	(21,140)	—
Total	190,816	144,955	11,026	346,798	(21,140)	325,657
Segment income	7,359	6,901	574	14,835	587	15,423

Notes:

1. Country and regional segments are classified on the basis of geographic proximity.

2. Principal countries and regions covered:

Asia: Hong Kong, China, Thailand and others

Other: United States and others

Fiscal year 2023, the fiscal year ended March 31, 2024

(April 1, 2023 to March 31, 2024)

(Millions of yen, figures less than ¥1 million have been omitted)

	Japan	Asia	Other	Total	Eliminations or corporate	Consolidated
Sales:						
(1) Sales to external customers	145,977	121,035	9,990	277,003	—	277,003
(2) Internal sales or exchange between segments	15,029	740	96	15,867	(15,867)	—
Total	161,006	121,776	10,087	292,870	(15,867)	277,003
Segment income	5,787	2,665	153	8,607	491	9,099

Notes:

1. Country and regional segments are classified on the basis of geographic proximity.

2. Principal countries and regions covered:

Asia: Hong Kong, China, Thailand and others

Other: United States and others