

# CORPORATE PROFILE 2023



**RYOSAN**

RYOSAN CO., LTD.  
Electronics System Coordinator

# MESSAGE from the President

Ryosan is responding to customers' broadening range of needs with a unique package of value-added.

Since its foundation in 1953, Ryosan Co., Ltd. has thrived as a distributor of semiconductors, electronic components and relevant products. Today, as digital technologies such as IoT, AI and 5G are developing apace and our daily life is undergoing a breathtaking transformation, expectations for the electronics industry are growing ever more wide-ranging and ambitious. Leveraging its strengths of front-line-focused DNA, engineering intuition and a solid financial base, Ryosan will deliver value-added to serve its clients' diverse needs.

Ryosan has set its sights on becoming a Company that creates confidence and the best fit for society in the electronics domain. Driven by that determination, Ryosan aims to grow further along with stakeholders.

We ask our stakeholders for their support and encouragement in this endeavor.

Representative Director, President



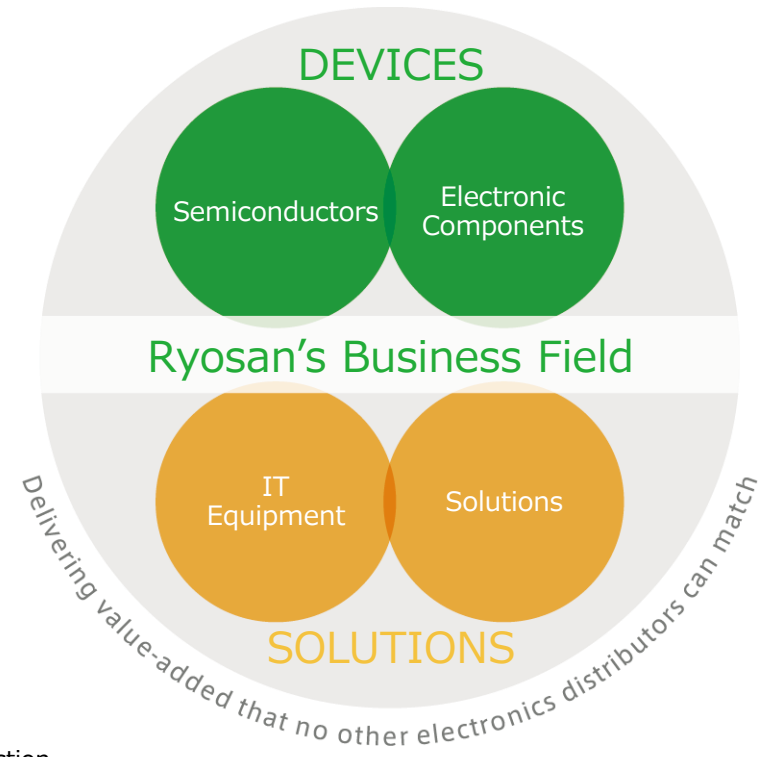
# Exceeding expectations through the synergy of devices × solutions

## Ryosan, the Electronics System Coordinator

Ryosan is one of Japan's foremost electronics trading companies, handling operations from sales of devices, such as semiconductors, electronic components and IT equipment, to provision of solutions using IT and other equipment. With its Tokyo Head Office at the center, Ryosan operates a network of over 40 locations in Japan and overseas.

Ryosan has constructed one of the widest networks of any electronics trading companies in Japan, to provide service that stays close to customers at all times.

As an Electronics System Coordinator, delivering value-added that no other distributors can match, Ryosan is working tirelessly to maximize customer satisfaction.



# PHILOSOPHY

## Business Theme

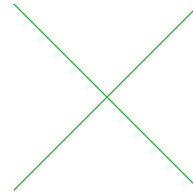
Enhance electronics system coordination

Ryosan will effectively combine a wide range of people and companies in electronics to deliver value that benefits society.

## Mission

Facilitate the harmonious fusion of human and technological progress

Ryosan's mission, as an electronics system coordinator at the intersection of people and technology, is to bring technology closer to people's expectations and needs.



# HISTORY

## 1950-

- 1953 ● Ryosan Denki Co., Ltd. is established in Kanda-Suehirocho, Chiyoda-ku, Tokyo.
- 1957 ● The Company is reorganized as a stock company as Ryosan Denki Co., Ltd.
- 1963 ● Ryosan Trading Co., Ltd. Is established.
- 1974 ● Hong Kong Ryosan Limited is established.
- 1976 ● Singapore Ryosan Private Limited is established.
- 1979 ● Ryotai Corporation is established.

## 1970-

## 1980-

- 1981 ● The company name is changed to Ryosan Co., Ltd.
- 1982 ● Consolidated net sales exceed 100 billion yen.
- 1983 ● Stock is listed on the Second Section of the Tokyo Stock Exchange.
- 1986 ● Stock is listed on the First Section of the Tokyo Stock Exchange. The head office is moved to Higashi-Kanda, Chiyoda-ku.
- 1988 ● Ryosan Trading Co., Ltd. merges with Ryosan Co., Ltd. Consolidated net sales exceed 200 billion yen.
- 1996 ● Ryosan Technologies USA Inc. is established.
- 1997 ● Zhong Ling International Trading (Shanghai) Co., Ltd. is established.
- 1999 ● Kawasaki Comprehensive Business Center is established.

## 1990-

## 2000-

- 2000 ● The head office is moved to the current Head Office Building. Consolidated net sales exceed 300 billion yen.
- 2001 ● Korea Ryosan Corporation and Ryosan (Thailand) Co., Ltd. are established.
- 2002 ● Ryosan IPC (Malaysia) Sdn. Bhd. And Dalian F.T.Z Ryosan International Trading Co., Ltd. are established.
- 2003 ● All domestic offices obtain ISO 14001 certification.
- 2012 ● Ryosan Europe GmbH is established.
- 2014 ● Ryosan India Pvt. Ltd. is established.
- 2016 ● Engineering Headquarters obtain ISO9001 certification.
- 2017 ● Edal Electronics Co., Ltd. becomes a wholly owned subsidiary. AIO Core Co., Ltd. And Qingdao Sanyuan Taike Electronics Co., Ltd. are invested.
- 2018 ● AIO Core Co., Ltd. is invested additionally.

## 2010-

## 2020-

- 2022 ● Transition to Prime Market in Tokyo Stock Exchange.  
YAMASEI TECH CO.,LTD.and PRIKEN Co., Ltd. are invested.
- 2023 ● Capital partnership with Ryoyo Electro Corporation.

# VISION

## RS Innovation 2030

Aspiration of the Group in 2030

### Electronics domain

Ryosan responds to a wide range of needs on the front lines of business, not limited to the supply of semiconductors and electronic components.

### For society

Ryosan contributes to a wide variety of stakeholders, including customers, suppliers, employees and shareholders.

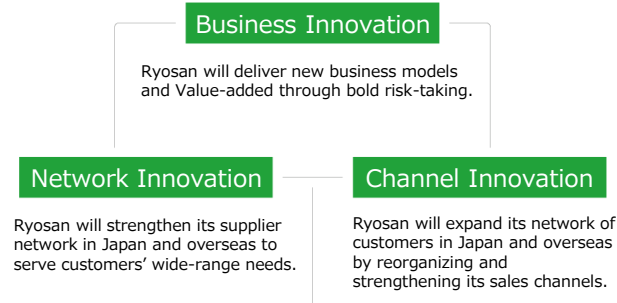
### Creating confidence and best fit

From the latest technologies, Ryosan provides service that is the best fit for the customer, delivering new value-added.

## [RS Innovation 2030] `Basic Policy for Achieving the target State' & `Business Infrastructure'

### Three Innovations for Growth

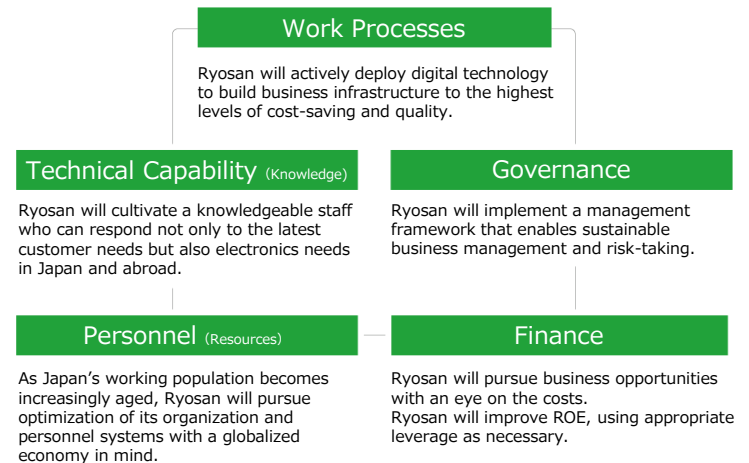
Leveraging its DNA as a company that is focused on the customers' business front, Ryosan is positioning three innovations as pillars of growth: business, networks and channels.



Challenge to reach net sales of ¥500 billion and ROE of 8%

### Five Domains for Supporting Growth

Ryosan will strengthen five domains as its infrastructure supporting growth:

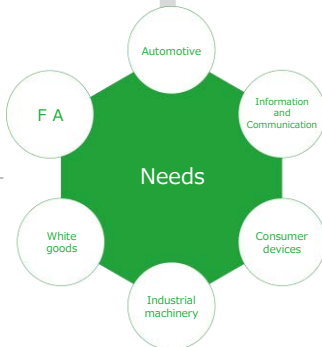


# BUSINESS MODEL

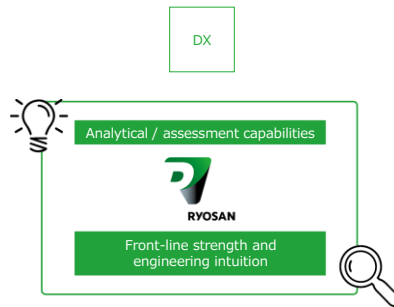
Ryosan forecasts market trends based on customer needs in a wide range of industries, using its analytical skills and assessment capabilities fostered over many years. Leveraging its front-line strength and engineering intuition to maximum advantage, Ryosan offers the best fit service out of the list of robust solution networks. Ryosan will develop a wide variety of businesses, including manufacturing and information provision, beyond the distribution functions.

## Grasping customer needs

Ryosan gathers information on customer needs in automotive systems, FA and a wide range of other industries, forecasting future market trends as well as assessing current market demands.

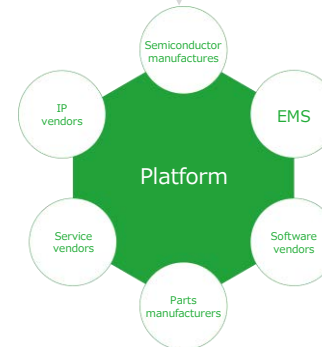


## Ryosan's Ecosystem



## Leveraging Ryosan's strengths to provide effective solutions

Ryosan leverages its business platforms to provide solutions that are the best fit for its customers.



## Deploying a robust business platform

Drawing on its network of semiconductor manufacturers and others, Ryosan assembles optimal solutions. Ryosan drives a global network to discover new partners.

### Strengths of Ryosan

- Front-line capability** | DNA that focuses on the business front lines on the customer side
- Engineering intuition** | Capability to read the space between lines in the specifications and to respond to customer requests
- Financial strength** | Strong financial base to provide stable services

### Value-added Ryosan Wishes to Emphasize

- Confidence** | Customers can place orders with Ryosan with confidence
- Uniqueness** | Ryosan offers value other companies can't
- Speed** | Ryosan responds swiftly

# DEVICE BUSINESS

Semiconductors

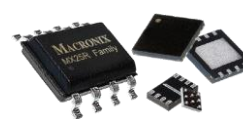
## Sourcing semiconductors from all over the world

Ryosan handles a comprehensive variety of semiconductors from numerous specialized manufacturers, including Renesas Electronics Corporation of Japan, Nexperia B.V. of the Netherlands, Microchip Technology Inc. of the United States and Macronix International Co., Ltd. and Winbond Electronics Corporation of Taiwan. Ryosan is also vigorously building out its technical support network and strives to provide customers with the best possible products, services and solutions.

### Main Products



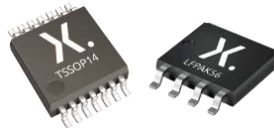
Renesas Electronics  
Microcontroller  
Analog ICs / Power Devices



Macronix International  
NOR Flash Memory



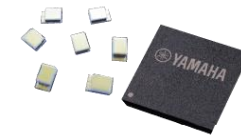
Microchip Technology  
Automotive / ICs for Industrial  
Machinery



Nexperia  
Logic ICs / Power MOSFETs



Winbond Electronics  
DRAM / Flash Memory



YAMAHA  
Graphic Controller Sound Generators/  
Thermoelectric Coolers

### Major Suppliers

Renesas Electronics Corporation  
Everspin Technologies, Inc.  
Faraday Technology Corporation  
Macronix International Co., Ltd.  
MegaChips Corporation

Microchip Technology, Inc.  
Nexperia B.V.  
Transcend Information, Inc.  
Winbond Electronics Corporation  
YAMAHA CORPORATION

# DEVICE BUSINESS

Electronic-components

## Covering a diverse array of electronic components

Ryosan provides a comprehensive lineup of high-quality products sourced from excellent suppliers in Japan and overseas, such as display devices, sensors, IoT modules, automotive and communications components and a diverse array of electromechanical products. Ryosan's staff are thoroughly knowledgeable about the features and characteristics of its products and stand ready to respond flexibly to customers' specific and detailed requirements.

### Main Products



### Major Suppliers

ALPS ALPINE CO., LTD.  
EM Devices Corporation  
GS Yuasa International Ltd.  
Japan Aviation Electronics Industry, Limited  
KEL CORPORATION  
KYOCERA Corporation  
MARUWA CO., LTD.  
MATSUO ELECTRIC CO., LTD.

NIDEC COMPONENTS CORPORATION  
NIPPON CHEMI-CON CORPORATION  
NIPPON SEIKI CO., LTD.  
Nitsuko Electronics Corporation  
Sankyo Thermo-Tech, Inc.  
SCHOTT Japan Corporation  
SEIKO EPSON CORPORATION  
SMK Corporation

Sumitomo Electric Industries, Ltd.  
TAIYO YUDEN CO., LTD.  
Tianma Japan, Ltd.  
TOKIN Corporation  
Tokyo Cosmos Electric Co., Ltd.  
TOPPAN INC.



# SOLUTION BUSINESS

IT Equipment

## Widespread lineup of systems equipment, modules and facility equipment required to advance DX

Ryosan provides a wide range of products required to advance DX, such as system equipment, various boards, modules and sensors; and embedded software required for collaborative robots, power systems and image-analysis solutions. For customers who manufacture semiconductors, electronic components and lithium-ion batteries, Ryosan provides a wide variety of production equipment, used equipment, highly efficient automated production lines, materials and consigned processing services.

### Main Products

#### System Equipment



NEC  
Factory Computers



NEC  
Compact Box Type  
Controllers



NEC  
Servers



FUJITSU  
COMPONENT LIMITED  
Emotion estimation sensor



CONTEC  
M2M / IoT Solutions



AM Telecom  
5G/IoT Solutions

#### Power Supply Systems



COSEL  
Unit and On-board Power Supplies / Noise Filters



AC Adapters

#### System Solutions



FRANKA EMIKA  
Collaborative  
Robots



DOBOT  
Collaborative  
Robots



FANUC  
Collaborative  
Robots

#### Facility Equipment



CANON ANELVA  
Sputtering Equipment



FUJIPREAM  
Packaging Systems

### Major Suppliers

#### <System Equipment>

NEC Corporation Group  
AM Telecom Co., Ltd.  
CASIO COMPUTER CO., LTD.  
CONTEC CO., LTD.  
CORE CORPORATION  
Newtech Co., Ltd.  
VIA Technologies, Inc.

#### <Facility Equipment>

ARIOS INC.  
ASKindex Corporation  
CANON ANELVA CORPORATION  
Daido Steel Co., Ltd.  
D-process Inc.  
Fujipream Corporation  
SPP Technologies Co., Ltd.

#### <Power Supply Systems>

Adapter Technology Co., Ltd.  
COSEL CO., LTD.  
OKI Sympho-Tech Co., Ltd.  
Power Supply Technology CO., Ltd.  
Ten Pao Group Holding Ltd.

#### <Collaborative Robot Systems>

DOBOT  
FANUC CORPORATION  
Franka Emika GmbH.  
Siasu n Co.,Ltd.

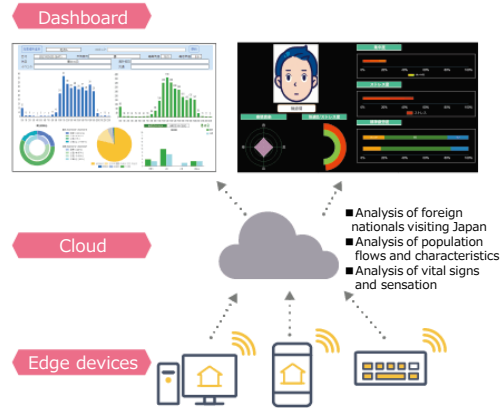
# SOLUTION BUSINESS

Solutions

## Response to new needs

Today, amid the advancing application of leading-edge technologies and combination of functions, many customers are finding that manufacturing is becoming increasingly complicated. To serve those customers' needs, Ryosan is providing best-fit solutions through comprehensive use of its own resources, technological capabilities and networks. Ryosan is also working to bolster its coordinating capabilities, expand its partner roster and reinforce its capabilities for proposal-driven sales.

### Business models with new services



Using sensor devices suited to each purpose, Ryosan provides one-stop service from data collection to visualization, analysis, countermeasures and verification of effectiveness.

### DX solutions for manufacturing

#### System integration services

Appearance inspection

Collaborative robots

Sorting equipment

Conveyance systems

Packaging systems



#### Sensor solutions

#### SDGs

Carbon-neutral materials

### Precision decoration technologies and lamination technologies



# Engineering Support Engineering Headquarters

## Engineering that meets customer needs in creating value-added

Ryosan sets up Engineering Headquarters composed of engineering staff possessing advanced, specialized skill sets. Its strength lies in its unique technical capabilities, its direct contacts with a wide range of customers, and the intuition to "read between the lines" of system specifications, backed by extensive knowledge of the rules of thumb of engineering. Ryosan's Engineering Headquarters provides customers with optimal engineering support and effective solutions, as an indispensable partner in creating value-added.

Certified under ISO 9001

The Engineering Headquarters is certified under ISO 9001, the international standard in quality management systems.



### Engineering Headquarters

- Proposal of optimal solutions to contribute to product development (planning)
- Development for customers of hardware and software that creates value-added
- Analysis of defects in semiconductors using dedicated tools and instruments
- Seminars and exhibitions offering technical training and information

### Functions and Roles

- Proposal of system solutions
- Collaborative-robot solutions
- Embedded-AI solutions
- Provision of middleware and engineering support
- Development of microprocessors and SoC software
- Development of ASIC hardware
- Engineering support for various devices
- Initial analysis of semiconductor products
- Technical training and seminars

Provision of solutions, embedded-system development and various engineering support



Support for customers' creation of value-added

## Main Clients

ADVANTEST CORPORATION

ALPS ALPINE CO., LTD.

Azbil Corporation

BEIJING JINGWEI HIRAIN TECHNOLOGIES CO.,INC.

BROTHER INDUSTRIES, LTD.

CANON INC.

CASIO COMPUTER CO., LTD.

COSEL CO., LTD.

DAESUNG ELTEC Co., Ltd.

DENSO CORPORATION

DJI Baiwang Technology Co., Ltd.

FANUC CORPORATION

Faurecia Clarion Electronics Co., Ltd.

Foryou Corporation

FUJIFILM Corporation

FUJIFILM Business Innovation Corp.

Fujitsu Limited

FURUNO ELECTRIC CO., LTD.

GLORY LTD.

Haier Group

Hisense Group

Hitachi Astemo, Ltd.

Hitachi-Johnson Controls Air Conditioning, Inc.

Hitachi, Ltd.

Hon Hai Precision Industry Co., Ltd.

Hyundai Mobis Co., Ltd.

Jabil Inc.

Japan Radio Co., Ltd.

JVCKENWOOD Corporation

KOITO MANUFACTURING CO.,LTD.

Komatsu Ltd.

KONICA MINOLTA, INC.

LETech Co., Ltd.

Marelli Corporation

MINEBEA MITSUMI Inc.

MITSUBA Corporation

Mitsubishi Electric Corporation

Murata Manufacturing Co., Ltd.

NANJING AUTOAI TECHNOLOGY CO.,LTD.

NEC Corporation

NEC Platforms, Ltd.

Neusoft Corporation

New Green Power Co., Ltd.

NIDEC MOBILITY CORPORATION

NIKON CORPORATION

Nintendo Co., Ltd.

Oki Electric Industry Company,Limited

OMRON Corporation

Panasonic Corporation

PIONEER CORPORATION

RICOH COMPANY, LTD.

SANYO DENKI CO., LTD.

SCREEN Holdings Co., Ltd.

SEIKO EPSON CORPORATION

Sharp Corporation

Sichuan Changhong Electric Co., Ltd.

SIIX Corp.

SIMPLO TECHNOLOGY CO., LTD.

SMK Corporation

Sony Corporation

STANLEY ELECTRIC CO., LTD.

Sumitomo Electric Industries, Ltd.

Sumitomo Wiring Systems, Ltd.

SUMITRONICS CORPORATION

TDK CORPORATION

Tianyouwei Electronics Co., Ltd.

TOPPAN INC.

TOSHIBA CORPORATION

Toshiba Tec Corporation

Toyodenso Co., Ltd.

TOYOTA MOTOR CORPORATION

UMC Electronics Co., Ltd.

Wacom Co., Ltd.

YAMAHA CORPORATION

YASKAWA Electric Corporation

Yazaki Corporation

YOKOWO CO., LTD.

Yura Corporation

ZTE Corporation

(Alphabetical Order)

RYOSAN  
GLOBAL  
NETWORK

Ryosan's global network supports production activities worldwide.

It is quite common in the electronics industry for the various processes of product planning, development and production to take place at disparate locations around the world.

To ensure its ability to supply products and technical support quickly and smoothly from areas as close to customers' production sites as possible, Ryosan operates a network of over 40 locations in Japan and overseas.

After establishing a presence in China and ASEAN in the early 1970s, Ryosan advanced into North America in the 1990s.

Because it began building its network early, Ryosan today contributes to Japanese companies with overseas production bases as well as to overseas customers.

- Head Office
- Sales Offices
- ◆ Technology Headquarters
- ▲ Logistics Centers



# Our Initiative toward TCFD

## Initiatives for TCFD recommendations and sustainable growth

Ryosan has endorsed TCFD as a response to climate change and carried out risk/opportunity analysis. With sights set on 2030 and 2050, we are enhancing sustainability, aiming for a better coexistence between society and nature.

| Main Risks and Opportunities                                   |               | Impact on the Company   | Importance  | Horizon        |                      |
|--|---------------|---|---|----------------|----------------------|
| Transition to a carbon-free society                            | Opportunities | Expanding needs for low power consumption and high efficiency | Growing need for semiconductors enabling low power consumption and high efficiency for automobiles, industrial machinery and consumer devices creates growing opportunities to attract orders for semiconductors. | Medium to high | Short-to-medium-term |
|  |               | Expansion of product-development needs                        | As customers develop products for carbon-free operation, anti-heat measures, etc., opportunities to receive orders will increase.   | High           | Short-to-medium-term |
|  | Risks         | Conversion of products to carbon-free                         | Delays in achievement of carbon-free performance, inspections of LCAs, etc. of products handed by Ryosan may cause loss of business opportunities, reducing opportunities to receive orders.                      | Medium to high | Short-to-medium-term |
|  |               | Introduction of carbon taxes                                  | Sales and management costs may rise at business locations that use fuels and electricity derived from fossil fuels.   | Medium         | Short-to-medium-term |
| Increasing intensity of abnormal weather and natural disasters | Opportunities | Expansion of environmental measurement needs                  | As demand increases for weather, water-level and other environmental sensors, opportunities to receive orders for semiconductors will increase.   | High           | Medium-to-long-term  |
|  | Risks         | Increase in magnitude of natural disasters                    | Flooding of business locations may cause damage to assets. In such cases, expenses for substitute offices may arise to continue operations.   | Medium         | Medium-to-long-term  |

Note: Assumed horizons are short-term (to 2030), medium-term (to 2050) and long-term (to 2100).

As part of its response to TCFD, Ryosan has calculated its worldwide GHG emissions as follows.

| GHG emissions Scope1+2 (tCO <sub>2</sub> /FY2021) |          |       |          |     |       |       |
|---|----------|-------|----------|-----|-------|-------|
| Location basis                                    | In Japan | 1,251 | Overseas | 241 | Total | 1,492 |
| Market basis                                      | In Japan | 1,206 | Overseas | 245 | Total | 1,451 |

As part of its response to TCFD, Ryosan has conducted a scenario analysis for 2030 and calculated financial impacts, mainly from flood disasters and high tides.

| Impact assessment (financial impact in 2030) |                |                 |                |                 |                |
|--|----------------|-----------------|----------------|-----------------|----------------|
| +1.5°C scenario                              | ¥105.1 million | +2.0°C scenario | ¥105.2 million | +4.0°C scenario | ¥105.2 million |

# Human capital management initiatives

## Human-capital initiatives

Ryosan’s Long-Term Vision calls for the Company to “create confidence and the best fit for society in the electronics domain.” The Company is continuously strengthening its initiatives in human capital to achieve this aim. Ryosan’s policies on human-capital development and building the work environment are as follows.

| Policies Related to Human Capital                                 |  |
|---|--|
| <p>Policies on human-capital development, including diversity</p> | <p>To achieve its Long-Term Vision, “RS Innovation 2030,” Ryosan is investing actively in human capital to expand its personnel base.</p> <p>Ryosan is introducing a number of innovative programs for personnel development. These include management training, which foster employee growth; job-rotation programs, which provide experience in a wide range of duties; specialist programs, which evaluate personnel with advanced, specialized knowledge and skills; and career-change programs, which enable employees in general office work to switch over to positions with prospects for promotion.</p> <p>Ryosan is continuing to work on expanding employees’ experience and improving their skills. These efforts include cultivation of future candidates for leadership and management positions as well as raising the base levels of employee skills.</p> <p>To strengthen in-house infrastructure management Ryosan is expanding recruitment of mid-career hires with specialized skills. In FY2021 and FY2022, the Company hired individuals with skills in management planning, personnel training, IT, overseas sales and overseas business management.</p> <p>Going forward, Ryosan plans to recruit mid-career hires with a view to strengthening its responses to overseas business, customer technologies and overseas IT infrastructure and toward improving sustainability.</p> <p>The Company is examining measures for further empowerment of women and the expansion and advancement of female candidates for management positions.</p> |
| <p>Policies on building the work environment</p>                  | <p>To expand its personnel base, Ryosan is strengthening educational and training programs in three fields: skills, knowledge and compliance.</p> <p>In FY2022, Ryosan implemented skills education, to enhance the training expertise of team members; knowledge education, to boost problem-solving capabilities; and compliance education, to raise the base level of Group governance.</p> <p>The Company is also further expanding efforts in terms of programs, education and building the work environment, to create a safe and supportive workplace environment for employees.</p> <p>Ryosan also has a policy to examine, including through compiling of data, measures to improve psychological safety and enhance engagement, so that all employees can work with peace of mind.</p>   |

# Indicators, Targets and Reference Information

## Indicators and targets related to sustainability

Indicators and targets related to human capital, TCFD and other matters are listed below.

| Indicators  | Results in FY2021 and FY2022   | Targets for FY2030            |
|---|--|-------------------------------|
| Women as proportion of management positions <sup>1</sup>          | 2.2%   | 15.0%                         |
| Rate of uptake of childcare leave among men <sup>2</sup>          | 33.3%  | 100.0%                        |
| Wage disparity between men and women <sup>3</sup>                 | 65.8%  | 90.0%                         |
| TCFD greenhouse gases (CO <sub>2</sub> )<br>Scopes 1 + 2 (global) | Location standard: 1,492 tCO <sub>2</sub> (FY2021)<br>Market standard: 1,451 tCO <sub>2</sub> (FY2021) | 90.0% of FY2021 level or less |

Notes:






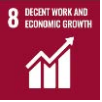


- 1 Percentage of employees in management positions who are women
- 2 Percentage of men whose wives give birth who take up childcare leave
- 3 Ratio of women's wages to men's wages



# RYOSAN SDGs Initiatives

## Initiatives for sustainable growth

Ryosan’s long-term vision calls for itself to become “a Company that creates confidence and the best fit for society in the electronics domain.” To this end, Ryosan has identified a number of materialities (key issues). Many of our initiatives contribute to the achievement of the Sustainable Development Goals (SDGs). Ryosan is convinced that these efforts not only enhance the sustainability of its business but lead to solutions to social problems as well.

| Materiality  | Reasons for identification  | Aim   | SDGs  |
|--|---|---|---|
| Measures toward a low-carbonsociety and a recycling economy                                | <ul style="list-style-type: none"> <li>* Indispensable measures for reduction of environmental impact toward sustainable growth</li> <li>* Realize stakeholders expectations</li> </ul> | Contribution to solutions to social issues and formation of a sustainable society by adding value in electronics and technology   |     |
| Overhaul of supply chains to supply customers with the best possible products and services | <ul style="list-style-type: none"> <li>* Promote reduction of environmental impact across the entire supply chain</li> <li>* Realize stakeholders expectations</li> </ul>               | Establishment of responsible supply systems through optimization of products and services and reduction of environmental impact; contribution to fulfilling and affluent living |          |
| Reliable and responsible governance  | <ul style="list-style-type: none"> <li>* Need to strengthen compliance Group-wide</li> <li>* Realize stakeholders expectations</li> </ul>   | Contributing to a sustainable society through synergies between strengthened governance and business development  |    |
| Decent work, health and invest in human capital  | <ul style="list-style-type: none"> <li>* Decent work and good health as the wellspring of enterprise vitality</li> </ul>  | Enhancing motivation by providing new business and investing in human capital   |   |

## Ryosan's Environment Policies

### Philosophy

Ryosan will call the earth our home until the very end, but the earth should never be considered the property of those who live on it today. Our children, grandchildren and offspring well into the future will continue to live here. Truly, the earth is something that our descendants have imparted to us as caretakers. What modern man must realize is that we share this earth of ours with those who will follow in our footsteps far off into the future. It could very well happen that our efforts geared towards increased abundance and wealth actually turn the lives of our descendants into a severe existence. In order to enable the human race to continue its time on this earth, we as their ancestors of old must put efforts into protecting and restoring the earth's environment. As a public institution, we fully recognize this responsibility and constantly consider the environment when conducting business activities.

### Guidelines

- 1 As an electronics systems integrator, we are involved in the buying and selling of semiconductors, electronic components, electronic equipment and other equipment. We also engage in software development, electronic circuit design and ancillary services related to each of these business areas. Across the breadth of our business activities, we are committed to advancing a variety of measures aimed at curtailing global warming while promoting the conservation and sustainable use of biodiversity.
- 2 We firmly respect all applicable environmental laws and regulations, as well as environmental charters and arrangements independently agreed upon by the Company.
- 3 We regularly review all environmental protection objectives, continuously updating environmental targets and pushing forward measures to prevent pollution.
- 4 We tirelessly promote the following activities:
  - ① Conservation of energy and resources
  - ② Recycling-oriented businesses (waste reduction, recycling, green procurement, etc.)
  - ③ Control and management of products containing chemical substances in collaboration with customers and suppliers
- 5 We proactively disseminate information regarding our environmental policies to heighten internal awareness and deepen understanding of these policies among Ryosan employees.
- 6 We broadly publicize Ryosan's environmental policies and swiftly disclose environmental information to the public upon request.

## Environmental Measures

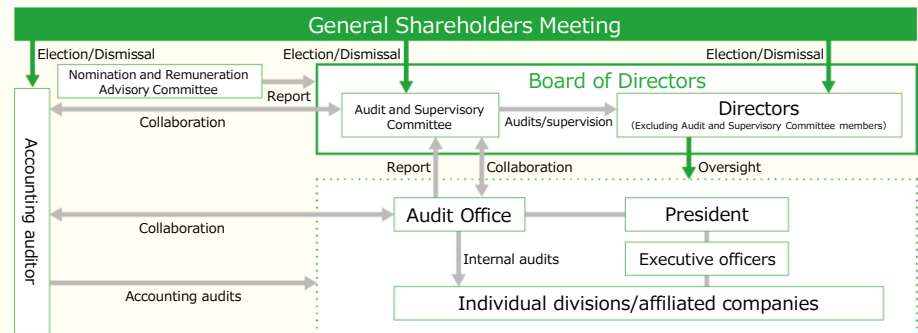
On August 22, 2003, Ryosan received internationally recognized ISO 14001 certification from the Japan Quality Assurance Organization, an official certifying body, for the environmental management system covering all domestic offices.

- 1 Registered Company  
Ryosan Company, Limited
- 2 Head Office  
2-3-5 Higashi-Kanda, Chiyoda-ku, Tokyo 101-0031, Japan
- 3 Certification  
ISO 14001 : 2015/ JIS Q 14001 : 2015
- 4 Certification Date  
August 22, 2003
- 5 Registration Number  
JQA-EM3334
- 6 Registered Business Activities  
Selling devices; providing solutions;  
software development; electronic circuit design.
- 7 Certifying Body  
Japan Quality Assurance Organization

## Corporate Governance

As a Company that creates confidence and the best fit for society in the electronics domain, Ryosan is striving not only to secure the transparency and objectivity it needs for consistent growth but also to strengthen corporate governance for sound business management. In FY2016, to strengthen the oversight functions of directors and the Board of Directors, Ryosan reorganized as a Company with an Audit and Supervisory Committee. With the reorganization, Ryosan built a system for auditing and oversight by directors who are Audit and Supervisory Committee members and have voting rights on the Board of Directors.

## Corporate Governance Structure



# Corporate Information

## Company Overview (as of June 28, 2023)

|                       |  |
|-----------------------|--|
| Name of Company       | Ryosan Company, Limited  |
| Date of Establishment | November 18, 1953  |
| Main Business         | Selling devices and providing solutions  |
| Capital               | 17,690,508,514 yen   |
| Head Office           | 2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo, 101-0031, Japan                                   |
| Number of Employees   | 598 (Consolidated: 954) <as of March 31, 2023>   |
| Stock Listings        | Tokyo Stock Exchange, Prime Market, Code: 8140   |
| Fiscal Year End       | March 31   |
| Main Banks            | Sumitomo Mitsui Banking Corporation<br>MUFG Bank, Ltd.<br>Sumitomo Mitsui Trust Bank, Ltd. |

## Members of the Board

|                         |                  |
|-------------------------|------------------|
| Representative Director | Kazuhiko Inaba   |
| Director                | Shunya Endo      |
| Director                | Hiroyuki Igari   |
| Outside Director        | Atsushi Kawabata |
| Outside Director        | Haruyoshi Kawabe |

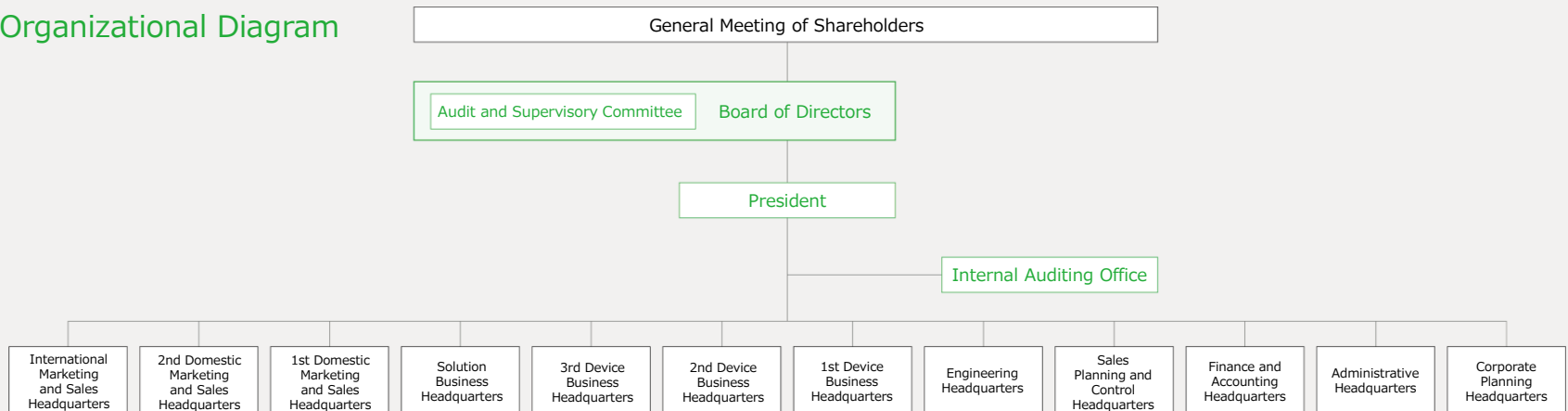
## Audit and Supervisory Committee Members

|                  |                |
|------------------|----------------|
| Director         | Keiji Hirooka  |
| Outside Director | Mahito Ogawa   |
| Outside Director | Yasuko Teraura |

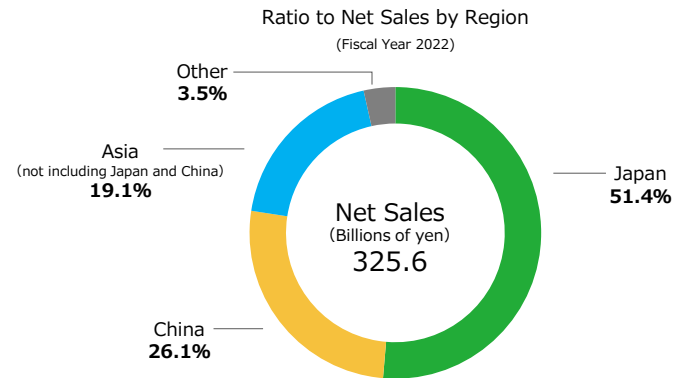
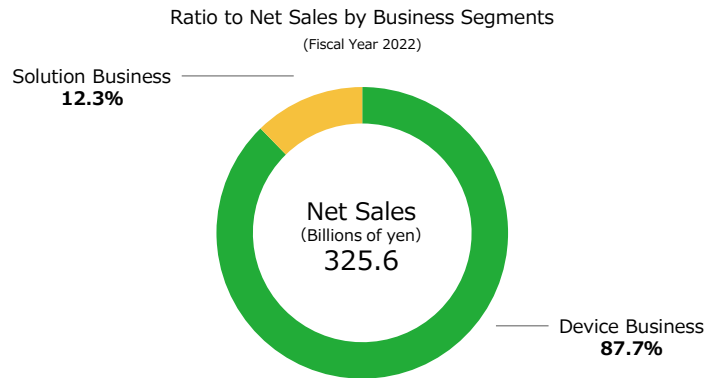
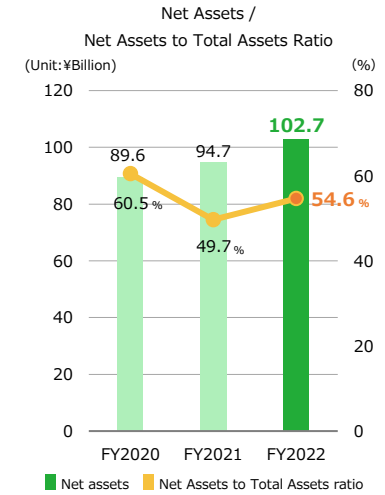
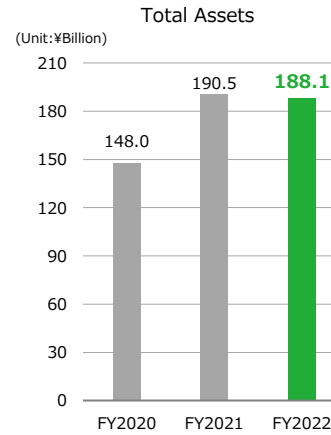
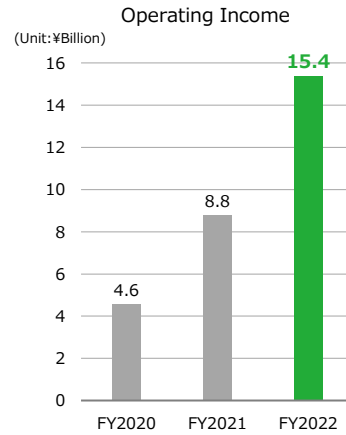
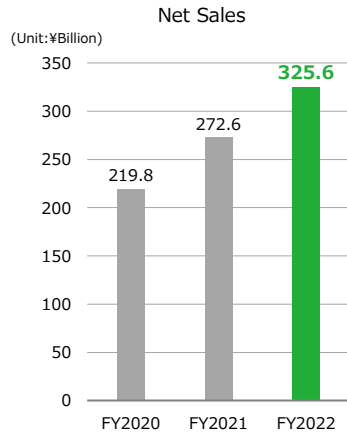
## Executive Officers

|                   |                     |
|-------------------|---------------------|
| President         | Kazuhiko Inaba      |
| Executive Officer | Shunya Endo         |
| Executive Officer | Hiroyuki Igari      |
| Executive Officer | Hirohumi Kitara     |
| Executive Officer | Tatsumi Nakahigashi |
| Executive Officer | Shunsuke Maruo      |
| Executive Officer | Koji Horie          |
| Executive Officer | Yasuhiko Kirihata   |
| Executive Officer | Satoshi Mizusawa    |
| Executive Officer | Kenji Ishimura      |
| Executive Officer | Norihiko Takahashi  |
| Executive Officer | Hideo Yuasa         |

## Organizational Diagram



## Financial Information



# NETWORK

## ● Sales Offices

### 1st Sales Department

2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo,  
101-0031, Japan  
TEL: 03 (3862) 4500

### 3rd Sales Department

2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo,  
101-0031, Japan  
TEL: 03 (3862) 4280

### System Equipment Sales Department

2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo,  
101-0031, Japan  
TEL: 03 (3862) 1388

### Tohoku Sales Branch

Telwell Sendai Building 10F, 4-2-8,  
Tsutsujigaoka, Miyagino-ku, Sendai-shi,  
Miyagi, 983-0852, Japan  
TEL: 022 (298) 6050

### Tohoku Sales Branch Iwaki Office

2-9-18, Ojima-machi, Iwaki-shi, Fukushima,  
973-8411, Japan  
TEL: 0246 (26) 2322

### Mito Sales Branch

18-7, Katsutahon-cho, Hitachinaka-shi,  
Ibaraki, 312-0026, Japan  
TEL: 029 (272) 5156

### Takasaki Sales Branch

5-9, Kitafutaba-cho, Takasaki-shi, Gunma,  
370-0842, Japan  
TEL: 027 (324) 7321

### Nishitama Sales Branch

2-17-20, Midorigaoka, Hamura-shi, Tokyo,  
205-0003, Japan  
TEL: 042 (579) 5101

### Shonan Sales Branch

Asahiseimei Fujisawa Building 8F,  
5-9, Minamifujisawa, Fujisawa-shi,  
Kanagawa, 251-0055, Japan  
TEL: 0466 (55) 2310

### Shizuoka Sales Branch

Sumitomoseimei Shizuoka Tokiwacho Building 4F,  
2-13-1 Tokiwa-cho, Aoi-ku, Shizuoka-shi,  
Shizuoka, 420-0034, Japan  
TEL: 054 (653) 5371

### 1st Nagoya Sales Branch

Imaie NM Building 7F, 3-31-20, Uchiyama,  
Chikusa-ku, Nagoya-shi, Aichi, 464-0075, Japan  
TEL: 052 (744) 1631

### 2nd Nagoya Sales Branch

5-1-2, Taikou, Nakamura-ku, Nagoya-shi, Aichi,  
453-0801, Japan  
TEL: 052 (453) 7231

### Kyoto Sales Branch

Resona Kyoto Building 7F, 691 Takanna-cho, Agaru,  
Shijo, Karasuma-dori, Nakagyo-ku, Kyoto-shi,  
Kyoto, 604-8153, Japan  
TEL: 075 (256) 8001

### Osaka Sales Branch

Tatsuno Shinosaka Building 4F, 7-1-5, Nishinakajima,  
Yodogawa-ku, Osaka-shi, Osaka, 532-0011, Japan  
TEL: 06 (6838) 4671

### Kobe Sales Branch

Matsuoka Building 4F,  
70, kyo-machi, Chuo-ku, Kobe-shi,  
Hyogo, 650-0034, Japan  
TEL: 078 (326) 3161

### Himeji Sales Branch

Himeji NK Building 8F, 1-1, Higashinobusue,  
Himeji-shi, Hyogo, 670-0965, Japan  
TEL: 079 (225) 3161

### Fukuoka Sales Branch

Abundant 94 Building 4F,  
1-7-28, Hakataekiminami, hakata-ku, Fukuoka-shi,  
Fukuoka, 812-0016, Japan  
TEL: 092 (432) 6050

## ● Head Office

2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo, 101-0031, Japan  
TEL: 03 (3862) 2591

## ◆ Technology Headquarters

### Head Office Annex

2-3-5, Higashi-Kanda, Chiyoda-ku, Tokyo,  
101-0031, Japan  
TEL: 03 (3862) 2740

### Sotokanda

2-18-22, Sotokanda, Chiyoda-ku, Tokyo,  
101-0021, Japan  
TEL: 03 (5294) 1260

## ▲ Logistics Centers

### Kawasaki Distribution Center

Kawasaki Sogo Gyomu Center,  
2-8-10, Kurigi, Asao-ku, Kawasaki-shi, Kanagawa,  
215-0033, Japan  
TEL: 044 (989) 7060

### Osaka Distribution Center

Takase Co., Ltd. Osaka Branch Office c/o  
The Shibusawa Warehouse Co., Ltd.  
Ibaraki Bldg. Warehouse 1-1-1 Minamiminohara,  
Ibaraki-shi, Osaka,  
567-0004, Japan  
TEL: 072 (605) 0051

# NETWORK

## ● Asian Region

### Hong Kong Ryosan Limited

Rooms 1901-6 & 1912, Telford House,  
16 Wang Hoi Road, Kowloon Bay, Kowloon, Hong Kong  
TEL : 852-2759-8668

### · Shenzhen Office

Room 1504, 15 Floor of SZMPD Building  
No.6011-8 Shennan Road,  
Futian District, Shenzhen, 518042, China  
TEL : 86-755-8378-0498

### Edal Electronics Company Limited

Unit 911-913 Chevalier Commercial Centre,  
8 Wang Hoi Road, Kowloon Bay, Kowloon,  
Hong Kong  
TEL : 852-3551-8363

### · Shanghai Office

Room 804-2, 8F Tower Kerry Everbright City,  
Enterprise Centre No.128, West Tian Mu Road,  
Jing An District, Shanghai, China 200070  
TEL : 86-21-6289-5623

### Edal Ryosan Electronics (Shenzhen) Company Limited

Room 1502-3, 15 Floor of SZMPD Building,  
No. 6011-8 Shennan Road,  
Futian District, Shenzhen, 518042, China.  
TEL : 86-755-3338-0099

### Zhong Ling International Trading (Shanghai) Co.,Ltd.

### · Beijing Branch

Room 12-D CITIC Building,  
19 Jianguomen Wai Dajie, Beijing, 100004, China  
TEL : 86-10-6594-4313

### · Qingdao Branch

Room 2905, New World Mansion,  
No.9 Fuzhou Nan Road, Qingdao, Shan Dong,  
266072, China  
TEL : 86-532-8575-0751

### · Shanghai Branch

Room 803, 804-1, 8F Tower Kerry Everbright City,  
Enterprise Centre No.128, West Tian Mu Road,  
Jing An District, Shanghai, China 200070  
TEL : 86-21-6320-3773

### · Changchun Branch

Rm1010B, Block 1.Hengxing International Building,  
No.183 Jiefang Rd, Nangan District,  
Changchun, Jilin Province, China  
TEL : 86-431-8896-9136

### · Chengdu Branch

Room 703, TianHua Building,  
No.15, South 3rd Section, Erhuan Road,  
Chengdu, China  
TEL : 86-28-8515-3078

### Dalian F.T.Z Ryosan International Trading Co.,Ltd.

Room.1908, TianchengIFC, No.128 Jinma Road,  
Development Zone, Dalian, Liaoning, China  
TEL : 86-411-8733-2072

### Ryotai Corporation

11th Floor Sunplaza, No.57 Fushing North Road,  
Taipei, Taiwan, R.O.C.  
TEL : 886-2-27314907

### Singapore Ryosan Private Limited

120 Robinson Road, #13-02,  
Singapore 068913  
TEL : 65-6747-8668

### Ryosan IPC (Malaysia) Sdn. Bhd.

First Subang, S-07-07 SS15/4G, Subang Jaya,  
47500, Selangor Darul Ehsan, Malaysia  
TEL : 60-3-56311108

### · Penang Office

Tingkat Tiga, 345-K-1, Bangunan Kelab Gelugor,  
11700 Jalan Sultan Azlan Shah,  
Gelugor, Penang, Malaysia  
TEL : 60-4-6572755

### Ryosan (Thailand) Co.,Ltd.

Sathorn Square Office Tower, Unit 2011-12, 20th Floor,  
98 North-Sathorn Road, Silom, Bangrak,  
Bangkok 10500, Thailand  
TEL : 66-2-163-2788

### Ryosan India Private Limited.

No 503, 5th Floor, Tower A, BPTP Park Centra,  
Sector 30, Gurugram-122001, Haryana, India  
TEL : 91-984-5527501

### Korea Ryosan Corporation

3rd Floor, Gung Do Bldg., 327, Bongeunsa-ro,  
Gangnam-gu, Seoul 06103, Korea  
TEL : 82-2-3474-0961

## ● North America Region

### Ryosan Technologies USA Inc.

3140 Redhill Ave. Suite 200 Costa Mesa,  
CA 92626, USA  
TEL: 1-714-668-0170

### · Michigan Office

41650 Gardenbrook Rd, Suite 185 Novi, MI  
48375, USA  
TEL: 1-248-380-4010

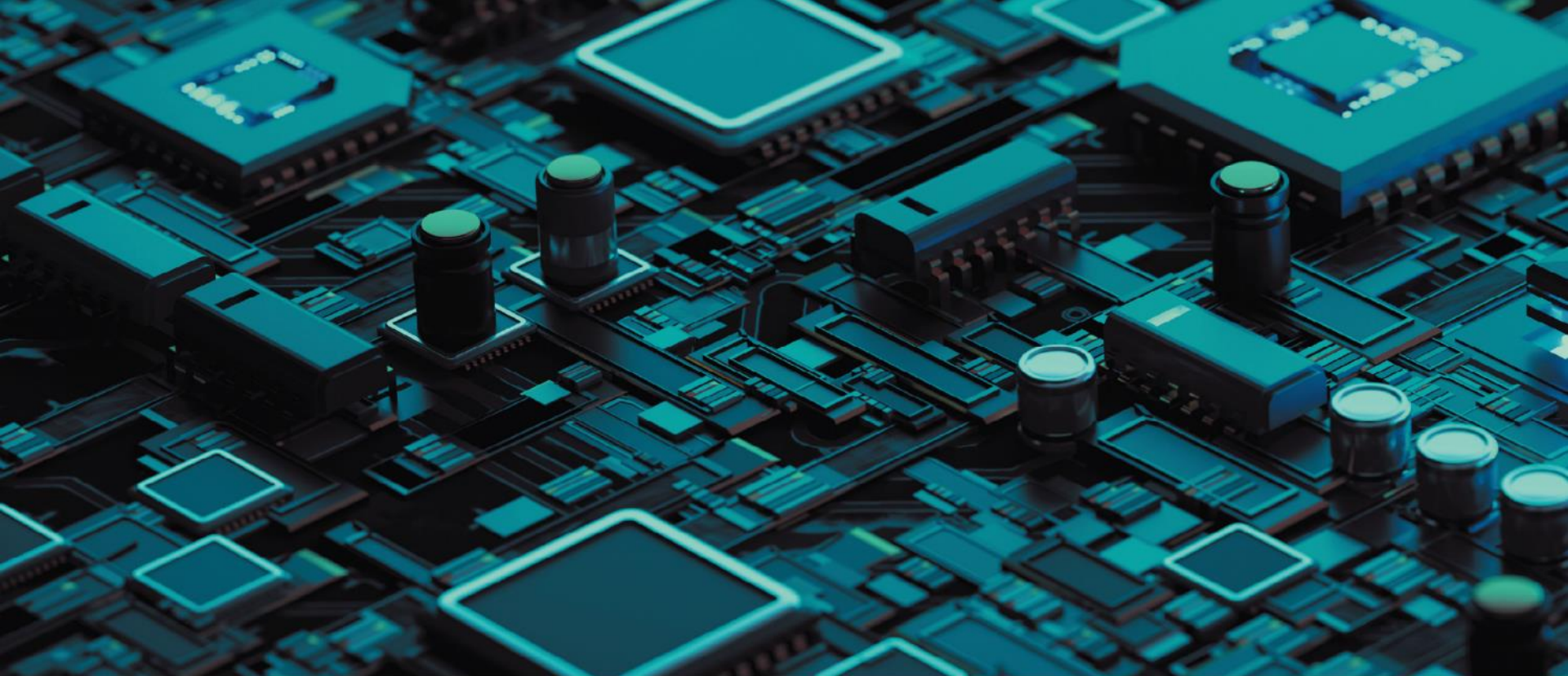
## ● European Region

### Ryosan Europe GmbH

Arcostrasse 3 80333 München,  
Germany  
TEL: 49-89-13957882

### · Düsseldorf Office

Immermannstraße 14-16, 40210  
Düsseldorf, Germany  
TEL: 49-211-87576248



RYOSAN CO., LTD.