# First Quarter Consolidated Earnings Report for Fiscal Year Ending March 31, 2015 [Japanese Standards] (Consolidated)

Company name: Ryosan Company, Limited Stock listing: First Section, Tokyo Stock Exchange

URL <a href="http://www.ryosan.co.jp">http://www.ryosan.co.jp</a> Securities code:

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Scheduled filing date of quarterly earnings report: August 12, 2014

Scheduled payment date of dividend: Supplementary materials for the quarterly financial results: No Investor conference for the quarterly financial results: No

(Millions of yen rounded down)

# 1. Consolidated results for the first quarter of FY ending March 31, 2015 (April 1, 2014 to June 30, 2014)

## (1) Consolidated operating results (Cumulative)

(% figures represent year-on-year increase or decrease)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First Quarter, Fiscal 2014	60,721	19.8	1,203	37.0	1,321	79.6	813	82.5
First Quarter, Fiscal 2013	50,700	(2.3)	878	(10.6)	735	(42.3)	445	(43.7)

(Note) Comprehensive income

First Quarter, Fiscal 2014: 893 million yen (-26,6%)

First Quarter, Fiscal 2013: 1,217 million yen (821.1%)

	Net income per share	Net income per share after dilution
	Yen	Yen
First Quarter, Fiscal 2014	25.84	_
First Quarter, Fiscal 2013	13.86	_

(2) Consolidated financial position

	Total assets	Net assets	Net assets to total assets	Net assets per share
	Millions of yen	Millions of yen	%	Yen
First Quarter, Fiscal 2014	165,663	118,394	71.5	3,762.89
March 31, 2014	169,247	118,729	70.2	3,773.51

(Reference) Shareholders equity

First Quarter, Fiscal 2014: 118,394 million yen

Fiscal 2013: 118,729 million yen

### 2. Dividends

		Dividends per share (Yen)					
	End of 1Q	End of 1Q End of 2Q End of 3Q Annual Total					
	Yen	Yen	Yen	Yen	Yen		
Fiscal 2013	_	30.00	_	30.00	60.00		
Fiscal 2014	_						
Fiscal 2014 (Forecast)		35.00	_	35.00	70.00		

(Note) Revision of dividend forecasts: No

### 3. Forecast of results for the fiscal 2014 (April 1, 2014 to March 31, 2015)

(% figures for the full fiscal year represent year-on-year increase or decrease, % figures for the interim period are the increase /

(decrease) for the corresponding period of the previous fiscal year)					
	Net sales	Operating income	Ordinary income	Net income	Net income per share

	Net sales	<b>S</b>	Operating in	come	Ordinary in	come	Net incom	ne	Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Interim period	112,000	0.8	2,300	4.2	2,400	11.5	1,500	11.9	47.67
Full Fiscal Year	227,000	(4.8)	5,100	(0.9)	5,300	4.9	3,400	5.5	108.06

(Note) Revision of financial results forecasts: No

#### \* Notes

(1) Transfer of major subsidiaries during the scope of consolida	tion of these three months ended June 30, 2014 (transfer of specified
subsidiaries in line with changes in the consolidated range):	No

New: — (Company name: ) Excluded: — (Company name: )

- (2) Applying Accounting Procedures Specific to Preparing Quarterly Financial Statements: No
- (3) Changes in Accounting Principles, Changes in Accounting Estimates, and Restatements
  - 1) Changes in accordance with revisions to accounting standards and related practices of accounting principles: Yes
  - 2) Changes in items of accounting principles other than 1) above: No
  - 3) Changes in accounting estimate: No
  - 4) Restatement of revisions: No

For details please refer to appendix page 3, "Items Regarding Summary Information (Notes) (3) Changes in Accounting Principles, Changes in Accounting Estimates and Restatements."

### (4) Number of shares issued and outstanding (Common stock)

- 1. Total number of shares issued and outstanding (including treasury stock) as of the period-end:
- 2. Total number of treasury stock as of the period-end:
- 3. Average number of shares outstanding during the period (Cumulative total for the quarterly consolidated period)

June 30, 2014	31,500,000 shares	Fiscal 2013	31,500,000 shares
June 30, 2014	36,376 shares	Fiscal 2013	36,209 shares
June 30, 2014	31,463,734 shares	First Quarter, Fiscal 2013	32,145,579 shares

### Indication regarding the implementation status of the quarterly review procedure

This quarterly consolidated earnings report is not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act. As of the disclosure of this earnings report, the procedures for reviewing quarterly financial statements pursuant to the Financial Instruments and Exchange Act are in progress.

### Caution with respect to forward-looking statements:

(Notes on forward-looking statements)

The estimates referred in this report were made based on the information available as of the date of this release. The Company does not promise the realization of the estimates in this report. The Actual results could significantly differ from the estimates due to a variety of factors. For details on the conditions that form the assumptions used for earnings forecasts and notes on using earnings forecasts, please refer to appendix page 2, "1. Qualitative Information Regarding this Quarterly Statement (3) Qualitative Information Concerning Consolidated Forecast and Other Future Predictions."

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# 1. Qualitative Information Regarding this Quarterly Statement

## (1) Qualitative Information Concerning Consolidated Operating Results

### 1) Overview

In the global economy in the first quarter (April 1, 2014 to June 30, 2014), despite sluggish economic growth in Asia, the European economy showed signs of a gradual recovery as a whole, while the United States economy remained also steady. Meanwhile, the Japanese economy experienced a temporary stagnation due to the reaction to the rush of demand caused by the consumption tax hike.

Within this economic environment, the electronics industry recorded a healthy growth in such fields as car electronics and FA.

Under such circumstances, the Ryosan Group pursues changing business model and sustainable growth in response to structural changes in our operations while setting the pursuit of "innovation" and "growth" as our basic stance of management for fiscal year 2014 being the starting year for our 9th Medium-Term Management Plan (fiscal years 2014 to 2016). To implement this basic stance, we focused on our three basic strategies - Growth Strategies, Segment Strategies, and Infrastructure Strategies.

As the result, the Ryosan Group reported net sales of 60,721 million yen (up 19.8% from the same period last year), operating income of 1,203 million yen (up 37.0%), ordinary income of 1,321 million yen (up 79.6%), and net income of 813 million yen (up 82.5%) for results of this three-month consolidation period.

# 2) Business Segment Information

#### a. Semiconductors

We sell memories, system LSIs and discrete semiconductors, and develop system LSIs. In this three-month consolidation period,, sales including system LSIs for in-vehicle electrical components and memories for smartphones increased, with net sales of 41,725 million yen (up 22.6% from the same period last year) and operating income of 812 million yen (up 35.9%).

### **b.** Electronic Components

We sell display devices, power supplies and electromechanical components. In this three-month consolidation period, sales including mechanism parts for in-vehicle electrical equipment increased, with net sales of 13,288 million yen (up 13.2% from the same period last year), and operating income of 294 million yen (up 22.0%).

### c. Electronic Equipment

We sell systems equipment and facilities equipment. In this three-month consolidation period, sales including color MFPs increased, with net sales of 4,400 million yen (up 21.1% from the same period last year), and operating income of 163 million yen (up 95.1%).

### d. Ryosan Products

We produce and sell heat sinks (devices that dissipate the heat generated by semiconductors). In this consolidated first quarter, sales including heat sinks for FA equipment increased, while operating loss was zero yen, despite net sales rising up 2.4% from the same period last year at 1,307 million yen.

### (2) Qualitative Information Concerning Consolidated Financial Position

At the end of this first quarter, total assets had decreased by 3,583 million yen, as compared with the level at the end of the previous fiscal year, and came to 165,663 million yen.

Also, net assets decreased by 334 million yen, as compared with the level at the end of the previous fiscal year, and came to 118,394 million yen, with the ratio of net assets to total assets being 71.5%.

# (3) Qualitative Information Concerning Consolidated Forecast and Other Future Predictions

There is no change in forecasts for the first half and full fiscal year ending March 31, 2015 (announced on May 9, 2014).

# 2. Items Regarding Summary Information (Notes)

- (1) Transfer of Major Subsidiaries during the Scope of Consolidation of this Quarter None
- (2) Applying Accounting Procedures Specific to Preparing Quarterly Financial Statements None
- (3) Changes in Accounting Principles, Changes in Accounting Estimates, and Restatements Changes in Items of Accounting Principles

Implementation of Accounting Standards for Retirement Benefits

We have adopted "Accounting Standards for Retirement Benefits" (Corporate Accounting Standards No. 26 of May 17, 2012, hereinafter referred to as "Retirement Benefits Accounting Standards") and "Implementation Guidance on Accounting Standard for Retirement Benefits" (Corporate Accounting Standards No. 25 of May 17, 2012, hereinafter referred to as "Implementation Guidance on Retirement Benefits") from the first consolidated quarter of current fiscal year on provisions stipulated in the texts of the Section 35 of the Retirement Benefits Accounting Standards and of the Section 67 of the Implementation Guidance on Retirement Benefits: we have reconsidered the accounting method for pension benefit obligations and service liability, and we have changed our method of attributing projected retirement benefits from a fixed amount standard to a payment calculation standard along with changing the method of discount determination to a method that uses single-weighted average discount rate reflecting amounts for each estimated period for payment of retirement benefits and other payments.

To apply the Retirement Benefits Accounting Standards, we comply with the transitional handling stipulated in the Section 37 of Retirement Benefits Accounting Standards, and effect of changes of accounting method for pension benefit obligations and service liability, financial effects are added to or subtracted from retained gains, at the beginning of the consolidated fiscal quarter of current fiscal year.

As the result, employees' retirement benefits increased by 441 million yen, while retained earnings decreased by 284 million yen, as of the beginning of this first quarter. There was only minor impact on operating income, ordinary income and quarterly net income before income taxes during this first quarter.

# **3. Quarterly Consolidated Financial Statements**

# (1) Consolidated Quarterly Balance Sheets

(Millions of yen)

	Fiscal Year Ended March 31, 2013 (As of March 31, 2014)	First Quarter of the Fiscal Year Ending March 31, 2014 (As of June 30, 2014)
ASSETS		
Current assets		
Cash and deposits	49,913	40,314
Trade notes and accounts receivable	75,153	69,791
Marketable securities	-	9,999
Inventories	21,735	23,857
Accrued income	1,747	618
Deferred tax assets	271	313
Other current liabilities	213	351
Allowance for doubtful accounts	(126)	(112)
Total current assets	148,906	145,135
Fixed assets		
Property, plant and equipment		
Buildings and structures (net)	4,154	4,110
Land	8,121	8,121
Lease assets (net)	327	370
Other fixed assets (net)	567	531
Total property, plant and equipment	13,170	13,134
Intangible fixed assets	1,026	981
Investments and other assets		
Investment securities	4,024	4,468
Deferred tax assets	309	139
Other current liabilities	1,828	1,817
Allowance for doubtful accounts	(19)	(11)
Total investments and other assets	6,143	6,413
Total fixed assets	20,340	20,528
Total assets	169,247	165,663

	Fiscal Year Ended March 31, 2013 (As of March 31, 2014)	First Quarter of the Fiscal Year Ending March 31, 2014 (As of June 30, 2014)
LIABILITIES		
Current liabilities		
Trade accounts payable	30,308	25,636
Short-term bank loans	15,647	16,648
Lease obligations	122	135
Other payable	756	707
Accrued expenses	1,199	522
Accrued income taxes	220	352
Accrued bonuses	-	329
Other current liabilities	47	240
Total current liabilities	48,303	44,572
Long-term liabilities		
Lease obligations	248	281
Employees' retirement benefits	1,844	2,283
Other current liabilities	121	132
Total long-term liabilities	2,213	2,697
Total liabilities	50,517	47,269
NET ASSETS		
Shareholder's equity		
Common stock	17,690	17,690
Additional paid-in capital	19,114	19,114
Retained earnings	80,918	80,503
Treasury stock	(73)	(74)
Total shareholders' equity	117,649	117,234
Other accumulated comprehensive incomes		
Net unrealized gain on other marketable securities	1,184	1,464
Gain (loss) on deferred hedges	3	(1)
Foreign currency translation adjustments	(220)	(407)
Remeasurements of defined benefit plans	111	104
Total other accumulated comprehensive incomes	1,079	1,160
Total net assets	118,729	118,394
Total liabilities and net assets	169,247	165,663

# (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Comprehensive Statements of Income

# (Consolidated Quarterly Statements of Income)

(Scope of Consolidation of this First Quarter)

		(Millions of yen)
	First Quarter of the Fiscal Year Ended March 31, 2014 (From April 1, 2013 to	First Quarter of the Fiscal Year Ending March 31, 2015 (From April 1, 2014 to
	June 30, 2013)	June 30, 2014)
Net sales	50,700	60,721
Cost of Sales	46,298	56,084
Gross Profit	4,402	4,637
Selling, general and administrative expenses	3,523	3,433
Operating income	878	1,203
Non-operating income		
Interest income	8	11
Dividend income	28	30
Gain on foreign exchange	_	68
Commission fee	46	23
Miscellaneous income	44	36
Total non-operating income	127	170
Non-operating expenses		
Interest expense	38	47
Foreign currency transaction loss	227	_
Miscellaneous expenses	4	4
Total non-operating expenses	269	52
Ordinary income	735	1,321
Extraordinary gains		
Gain on sales of noncurrent assets	2	0
Total extraordinary gains	2	0
Income before income taxes and minority interests	738	1,321
Income taxes	292	508
Income before Minority interest in income	445	813
Net income	445	813

# (Consolidated Quarterly Comprehensive Statements of Income)

(Scope of Consolidation of this First Quarter)

(Millions of yen)

		` '
	First Quarter of the Fiscal Year Ended March 31, 2014 (From April 1, 2013 to	First Quarter of the Fiscal Year Ending March 31, 2015 (From April 1, 2014 to
	June 30, 2013)	June 30, 2014)
Income before Minority interest in income	445	813
Other comprehensive income		
Net unrealized gain on other marketable securities	202	279
Gain (loss) on deferred hedges	(0)	(4)
Foreign currency translation adjustments	570	(187)
Remeasurements of defined benefit plans, net of tax	-	(6)
Total other comprehensive income	772	80
Comprehensive Incomes	1,217	893
(Details)		
Comprehensive incomes relating to shareholders of parental company	1,217	893

### (3) Notes Regarding Consolidated Quarterly Financial Statements

# (Notes Regarding Going Concern)

None

# (Notes Regarding Substantial Changes in Shareholders' Equity)

None

# (Segment Information)

I. For the consolidated first quarter of the fiscal year ended March 31, 2014 (April 1, 2013 to June 30, 2013)

Information Concerning Sales and Income or Loss Amount by Reporting Segment

(Millions of yen)

	Reportable Segment						Consolidated
	Semi- conductors	Electronic Components	Electronic Equipment	Ryosan Products	Total	Adjusted amount (Note) 1	quarterly income statement amount (Note) 2
Net sales Sales to external Customers Internal sales between segments, or exchange	34,046	11,742	3,634	1,276 —	50,700	_	50,700
Total	34,046	11,742	3,634	1,276	50,700	_	50,700
Segment income	597	241	84	12	936	(57)	878

### (Notes)

- 1. The adjustment of -58 million yen to segment income represents corporate expenses that are not allocated to each reportable segment. Corporate expenses mainly refer to general and administrative expenses not belonging to any reporting segments.
- 2. Segment income has been adjusted with operating income in consolidated quarterly statements of income.

# II. For the consolidated first quarter of the fiscal year ending March 31, 2015 (April 1, 2014 to June 30, 2014)

Information Concerning Sales and Income or Loss Amount by Reporting Segment

(Millions of yen)

	Reportable Segment						Consolidated
	Semi- conductors	Electronic Components	Electronic Equipment	Ryosan Products	Total	Adjusted amount (Note) 1	quarterly income statement amount (Note) 2
Net sales							
Sales to external Customers	41,725	13,288	4,400	1,307	60,721	_	60,721
Internal sales between segments, or exchange	_	_	_	_	_	_	_
Total	41,725	13,288	4,400	1,307	60,721		60,721
Segment profit (loss)	812	294	163	(0)	1,271	(67)	1,203

### (Notes)

- 1. The adjustment of -67 million yen to segment income represents corporate expenses that are not allocated to each reportable segment. Corporate expenses mainly refer to general and administrative expenses not belonging to any reporting segments.
- 2. Segment income has been adjusted with operating income in consolidated quarterly statements of income.

# 4. Other current liabilities

# (1) Geographical Segment Information

Fiscal 2013, first quarter of the fiscal year ended March 31, 2014 (April 1, 2013 to June 30, 2013)

(Millions of yen)

	Japan	Asia:	Other current liabilities	Total	Eliminations or corporate	Consolidated
Net sales (1) Sales to external Customers (2) Internal sales between segments, or exchange	30,055 2,090	19,043 108	1,601 0	50,700 2,199		50,700 —
Total	32,145	19,152	1,602	52,900	2,199.	50,700
Segment income	54	597	53	705	172	878

### Notes:

1. Country and regional segments are classified on the basis of geographic proximity.

2. Principal countries and regions:

Asia: Hong Kong, China, Thailand, Korea and others

Other: United States and others

Fiscal 2014, first quarter of the fiscal year ending March 31, 2015 (April 1, 2014 to June 30, 2014)

(Millions of yen)

	Japan	Asia:	Other current liabilities	Total	Eliminations or corporate	Consolidated
Net sales (1) Sales to external Customers (2) Internal sales between segments, or exchange	39,180 2,290	19,942 90	1,598 0	60,721 2,381		60,721 —
Total	41,470	20,033	1,598	63,102	2,381.	60,721
Segment income	441	623	37	1,102	100	1,203

### Notes:

1. Country and regional segments are classified on the basis of geographic proximity.

2. Principal countries and regions:

Asia: Hong Kong, China, Thailand, Korea and others

Other: United States and others

### (2) Overseas sales

Fiscal 2013, first quarter of the fiscal year ended March 31, 2014 (April 1, 2013 to June 30, 2013)

(Millions of yen)

	Asia:	Other current	Total
		liabilities	
Overseas sales	21,323	1,855	23,178
Consolidated net sales	_	_	50,700
Ratio of overseas sales to consolidated net sales (%)	42.1	3.7	45.7

### Notes:

- 1. Country and regional segments are classified on the basis of geographic proximity.
  - 2. Principal countries and regions:

Asia: China, South Korea, Hong Kong, Thailand, etc.

Other: United States and others

3. Overseas sales represent the total of export sales of the parent company and sales of its consolidated subsidiaries outside Japan (excluding intra-group sales).

Fiscal 2014, first quarter of the fiscal year ending March 31, 2015 (April 1, 2014 to June 30, 2014)

(Millions of yen)

			(======================================
	Asia:	Other current	Total
		liabilities	
Overseas sales	28,078	1,917	29,996
Consolidated net sales	_	_	60,721
Ratio of overseas sales to consolidated net sales (%)	46.2	3.2	49.4

#### Notes

- 1. Country and regional segments are classified on the basis of geographic proximity.
  - 2. Principal countries and regions:

Asia: South Korea, China, Thailand, Hong Kong, etc.

Other: United States and others

3. Overseas sales represent the total of export sales of the parent company and sales of its consolidated subsidiaries outside Japan (excluding intra-group sales).