FY2010 First Half Results Meeting

Results for the six months ended September 30, 2010 FY2010: Year ending March 31, 2011

November 18, 2010 Ryosan Company, Limited

Code: 8140 / Stock listings: Tokyo Stock Exchange (First Section)

URL: http://www.ryosan.co.jp/eng/



Notice

This presentation contains forward-looking statements regarding business performance, which may differ substantially from actual results, depending on certain risks and uncertainties, the most significant of which are listed below.

- Economic conditions in key markets (Japan and the rest of Asia), rapid changes in consumption patterns and supply-demand balance for products
- Sharp fluctuations in the \(\frac{\pmathbf{4}}{\pmathbf{5}}\) exchange rate
- Substantial fluctuation in prices in capital markets

Overview of Consolidated Results

Unit: ¥ 100 million

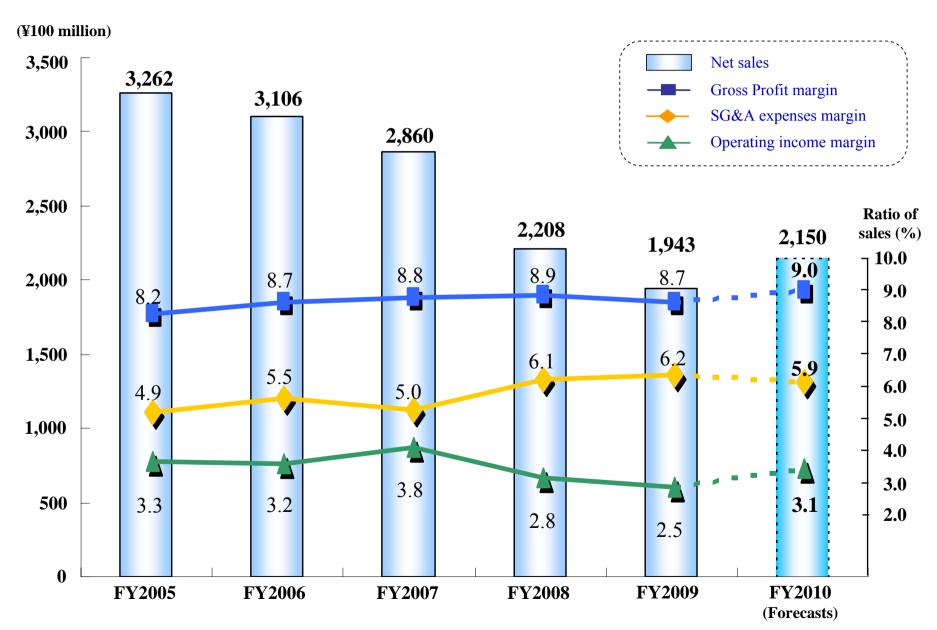
		FY2	009		FY2010						
	1H	2Н		Of Total	1H (R	esults) % Chg. YoY	2H (Fo	recasts) % Chg. YoY		Of Total	% Chg. YoY
Net sales	875	1,067	1,943	%	1,065	+21.6	1,084	+1.6	2,150	%	+10.6
Gross margin	74	93	168	8.7	99	+33.8	94	+0.1	194	9.0	+15.0
SG&A expenses	59	61	120	6.2	64	+8.4	63	+3.6	128	5.9	+5.9
Operating income	15	32	47	2.5	35	+131.4	30	(6.5)	66	3.1	+37.9
Ordinary income	18	34	53	2.7	39	+111.9	32	(6.1)	72	3.3	+35.5
Net income	9	19	28	1.5	25	+174.9	16	(14.6)	42	2.0	+46.5
Net income per share	¥26.82	¥56.39	¥83.2	1	¥73	3.74	¥48	3.12	¥121.8	36	+ ¥38.65

Segment Information by Business Type

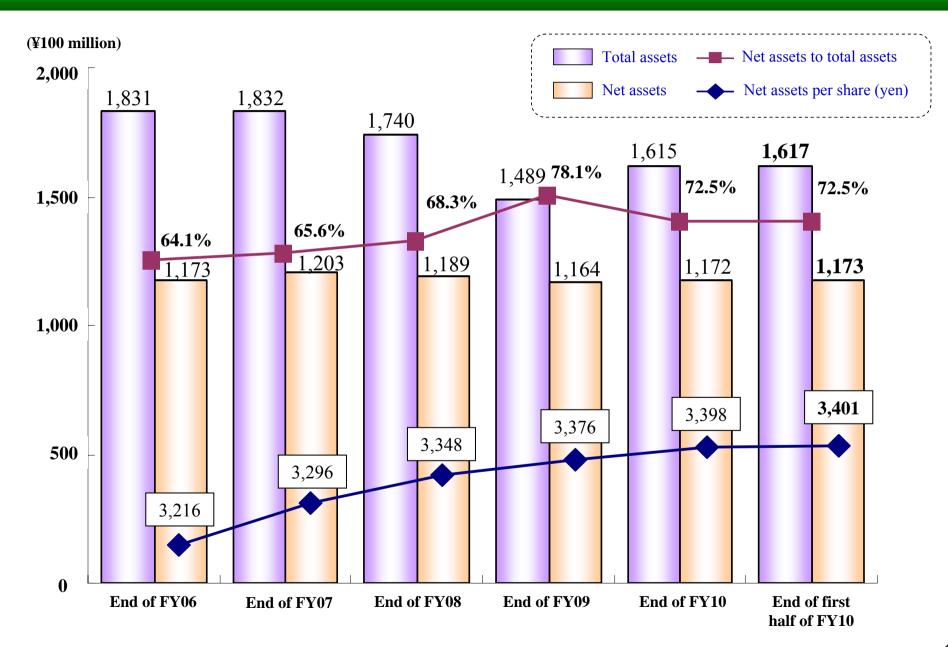
Unit: ¥ 100 million

			FY2009				FY2	2010		
		1H	2Н		1H (R	esults)	2Н (Fo	recasts)		
						% Chg. YoY		% Chg. YoY		% Chg. YoY
Semiconductors	Sales	445	569	1,015	617	+38.5	632	+11.0	1,250	+23.1
Semiconductors	Operating income	11	21	33	27	+135.0	21	+0.6	49	+47.1
Electronic	Sales	293	310	604	301	+2.5	305	(1.6)	607	+0.4
Components	Operating income	9	13	23	12	+29.4	10	(23.0)	23	(0.7)
Electronic	Sales	115	161	276	113	(1.3)	116	(28.0)	230	(16.8)
Equipment	Operating income	2	5	7	3	+39.2	3	(34.5)	7	(9.3)
Ryosan Products	Sales	20	26	47	32	+56.5	30	+15.2	63	+33.5
(Heat sinks)	Operating income	1	2	3	2	+79.7	4	+73.2	7	+75.9
Unallocable Operati	ng expenses	▲ 10	▲ 10	▲20	▲ 10	-	▲ 10	-	▲20	-
Consolidated	Sales	875	1,067	1,943	1,065	+21.6	1,084	+1.6	2,150	+10.6
	Operating income	15	32	47	35	+131.4	30	(6.5)	66	+37.9

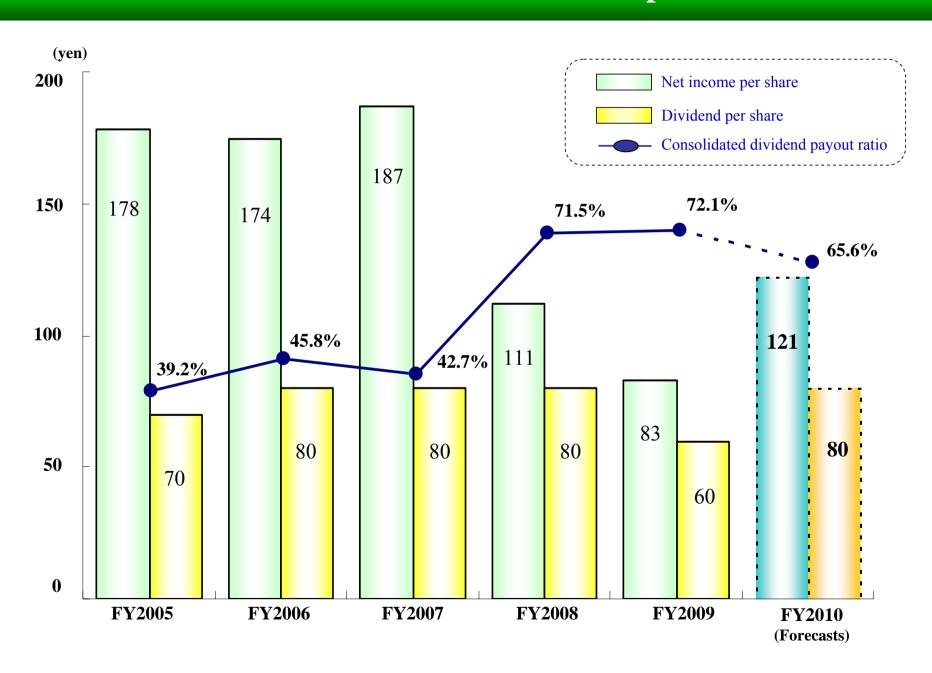
Consolidated Results Trend



Trend in Consolidated Financial Condition

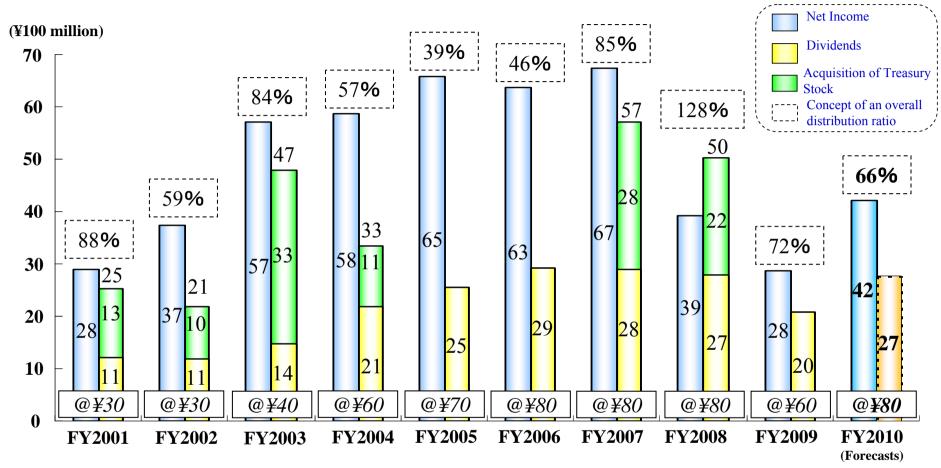


Trend in Net Income and Dividend per Share



[Reference]

Trends in Net Income, Dividends, and Acquisition of Treasury Stock



《Trends in Acquisition of Treasury Stock》

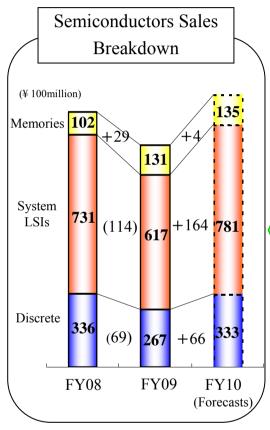
	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	Total
Amount (100 million)	13.2	10.1	33.1	11.3	-	-	28.8	22.5	-	TBD	119.0
Number of stocks (10,000 shares)	02.4	89.5	200.1	48.3	-	-	100.0	100.0	-	TBD	630.3

Semiconductors Sales Breakdown (By Product)

Unit: ¥ 100 million

			FY2009				FY	2010		
		1H	2Н		1H (F	Results)	2Н (Fo	orecasts)		
		III	ΖП			% Chg. YoY		% Chg. 1H/2H		% Chg. YoY
Memories		47	83	131	77	+63.8	57	(26.0)	135	+3.1
	(Microcomputer)	116	152	269	161	+38.8	167	+3.7	329	+22.3
System LSIs	(ASIC/ASSP)	155	193	348	222	+43.2	229	+3.2	452	+29.9
		271	346	617	384	+41.7	397	+3.4	781	+26.6
	(LCD drivers ICs)	15	15	30	11	(26.7)	7	(36.4)	19	(36.7)
Discrete	(Compound Semiconductor Devices)	45	48	94	54	+20.0	56	+3.7	111	+18.1
Discrete	(Others)	67	76	143	89	+32.8	113	+27.0	202	+41.3
		127	139	267	155	+22.0	177	+14.2	333	+24.7
Total		445	569	1,015	617	+38.5	632	+2.4	1,250	+23.1

Semiconductors Sales Breakdown (By Product)



《 Results for the first half of fiscal 2010 (Year-on-year comparison》

[Memories] Sales of DRAMs for PCs and for semiconductor test equipment as well as related products increased.

[System LSIs] Sales of system LSIs for flat TVs and for cell phones and sales of microcomputers for car audios as well as related products increased.

[**Discrete**] Sales of general-purpose devices for DSCs and for TV tuners as well as related products increased.

« Forecasts for the second half of fiscal 2010 (Comparison with first half results)

[Memories] Sales of DRAMs for memory modules as well as related products will increase, but DRAMs for PCs as well as related products will decrease.

[System LSIs] Sales of system LSIs for cell phones and microcomputers for car audios as well as related products will decrease, but system LSIs for DSCs as well as related products will increase.

[Discrete] Sales of driver ICs for LCDs as well as related products will decrease, but general-purpose devices for car audios and for DSCs as well as related products will increase.

Electronic Components Sales Breakdown (By product)

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		FY2009				FY	2010	O IIIV.	+ 100 mm				
	111	111 211		111 211		111 211		1H (F	Results)	2H (Fo	orecasts)		
	1H	2Н			% Chg. YoY		% Chg. 1H/2H		% Chg. YoY				
Display Devices	66	71	137	79	+19.7	87	+10.1	166	+21.2				
Power Supplies	28	30	58	28	0.0	27	(3.6)	55	(5.2)				
Electromechanical Components	199	209	409	193	(3.0)	190	(1.6)	384	(6.1)				
Total	293	310	604	301	+2.5	305	+1.4	607	+0.4				

《 Results for the first half of fiscal 2010 (Year-on-year comparison)》

[**Display Devices**] Sales of LCDs for DSCs and for FA equipment as well as related products increased.

[Power Supplies] Sales of power supplies for semiconductor test equipment as well as related products increased, but sales of batteries for DSCs as well as related products decreased.

[Electromechanical Components]

Sales of electromechanical components for automotive as well as related products increased, but sales of electromechanical components for game consoles as well as related products decreased.

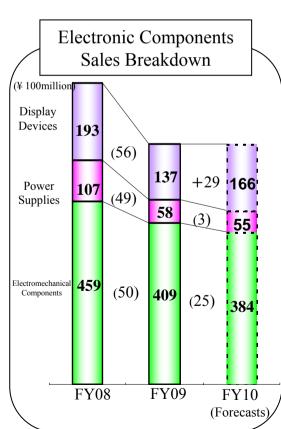
« Forecasts for the second half of fiscal 2010 (Comparison with first half results)

[**Display Devices**] Sales of LCDs for DSCs and for tablet PCs as well as related products will increase.

[Power Supplies] Sales of power supplies for semiconductor test equipment as well as related products will increase, but sales of batteries for DSCs as well as related products will decrease.

[Electromechanical Components]

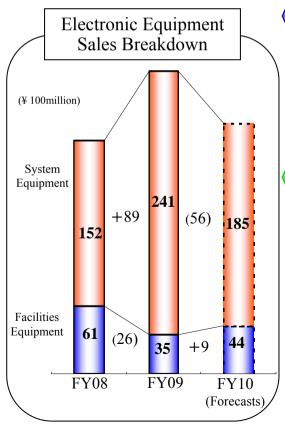
Sales of electromechanical components for cell phones as well as related products will increase, but sales of electromechanical components for game consoles as well as related products will decrease.



Electronic Equipment Sales Breakdown (By product)

Unit: ¥ 100 million

		FY2009				FY	2010				
	111	1H 2H		111 211		1H (F	Results)	2H (Fo	orecasts)		
	IH	2H			% Chg. YoY		% Chg. 1H/2H		% Chg. YoY		
System Equipment	103	137	241	97	(5.8)	88	(9.3)	185	(23.2)		
Facilities Equipment	12	23	35	16	+33.3	27	+68.8	44	+25.7		
Total	115	161	276	113	(1.3)	116	+1.9	230	(16.8)		



《 Results for the first half of fiscal 2010 (Year-on-year comparison)》

[System Equipment] Sales of the system equipment for MFPs* as well as related products decreased.

[Facilities Equipment] The sales of the production equipment for liquid crystal panels as well as related products increased.

« Forecasts for the second half of fiscal 2010 (Comparison with first half results)

[System Equipment] Sales of the system equipment for automotive and electric as well as related products will decrease.

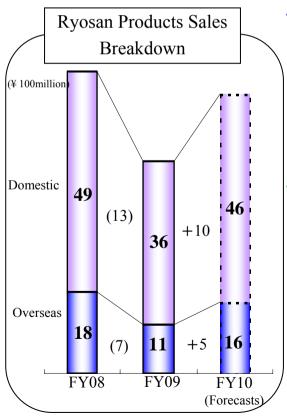
[Facilities Equipment] Sales of liquid crystal repair equipment as well as related products will increase.

*MFP: Multi-Functional Printer

Ryosan Products Sales Breakdown (By area)

Unit: ¥ 100 million

		FY2009			FY2010				
	111	1H 2H		1H (F	Results)	2H (Fo	orecasts)		
	IH	2П			% Chg. YoY		% Chg. 1H/2H		% Chg. YoY
Domestic	15.1	20.8	36.0	24.2	+60.3	22.3	(7.9)	46.6	+29.4
Overseas	5.7	5.4	11.2	8.4	+47.4	7.9	(6.0)	16.4	+45.1
Total	20.8	26.3	47.2	32.6	+56.5	30.3	(7.3)	63.0	+33.5



《 Results for the first half of fiscal 2010 (Year-on-year comparison》

[**Domestic**] Sales of heat sinks for FA equipment and for air-conditioners as well as related products increased.

[Overseas] Sales of heat sinks for flat TVs and for air-conditioners as well as related products increased.

$\langle\!\!\langle$ Forecasts for the second half of fiscal 2010 (Comparison with first half results $\rangle\!\!\rangle$

[**Domestic**] Sales of heat sinks for flat TVs as well as related products will increase, but sales of heat sinks for air-conditioners as well as related products will decrease.

[Overseas] Sales of heat sinks for flat TVs as well as related products will increase, but sales of heat sinks for air-conditioners as well as related products will decrease.

Overseas Sales Breakdown

Unit: ¥ 100 million

			FY200	9		FY2010						
		1Н	2Н		Of Total	1H (Resu	% Chg. YoY	2H (Forec	asts) % Chg. YoY		Of Total	% Chg. YoY
(Consolidated net sales	875	1,067	1,943	% 	1,065	% +21.6	1,084	% +1.6	2,150	% —	% +10.6
	Japan	575	706	1,282	66.0	693	+20.4	716	+1.4	1,410	65.6	+10.0
	Asia (Excluding Japan)	299	361	661	34.0	372	+24.1	367	+1.8	740	34.4	+11.9
	(Chinese Bloc)	159	210	369	19.0	210	+32.1	219	+4.3	430	20.0	+16.5

Key Clients

《Top 40》

	Top 1-10	Тор 11-20	Top 21-30	Тор 31-40
Clients (alphabetical order)	Calsonic Kansei DENSO Fuji Film HITACHI Mitsubishi Electric NEC NINTENDO Panasonic PIONEER SAMSUNG Group (K)	ADVANTEST ALPS Electric Brother Industries CASIO COMPUTER Fuji Xerox OMRON SHARP Sumitomo Wiring Systems YAMAHA YASKAWA Electric	ALPINE Clarion Furuno Electric JVC Mamiya-OP NIKON Sumitomo Electric Industries Taiyo Yuden TOSHIBA TEC YAZAKI meter	Fujitsu Hyundai Group (K) JRC KENWOOD Panasonic Electric Works SANYO Electric Stanley Electric TAKATA TDK TOSHIBA
Percentage Sales of all clients	(Top 10) 41%	(Top 20) 56%	(Top 30) 64%	(Top 40) 68%

《Top 5 (by business)**》**

Semiconductor	Electronic Equipment
Fuji Film HITACHI Mitsubishi Electric PIONEER SAMSUNG Group (K)	DENSO Fuji Xerox HITACHI NEC Panasonic
(Top 5) 35%	(Top 5) 68%

Electronic Components	Ryosan Product
Calsonic Kansei Mitsubishi Electric NEC NINTENDO Panasonic	DENSO FANUC HITACHI Mitsubishi Electric TOSHIBA
(Top 5) 29%	(Top 5) 38%

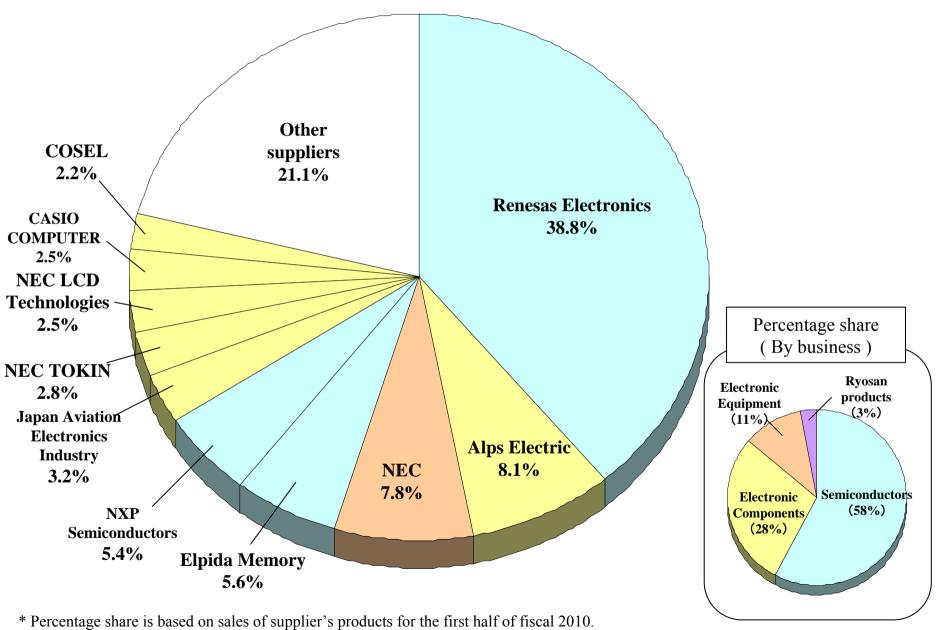
(alphabetical order)

^{*} Rank and percentage share are based on results for first half of FY2010 .

^{*} K: Customer in Korea

^{*} The blue characters represent the clients for which our sales increased by over 30% from the previous term.

Main Suppliers



State of Progress with Main Themes to be Addressed

Measures for "the new Renesas Electronics"

◆Swift development of systems and expand businesses for the "Renesas Electronics business"



Engaging in positive investment in sales offices, in line with business expansion

[Domestic]

Expanding "1st Nagoya Sales Branch," "Tsu Sales Branch," "Kobe Sales Branch," "Himeji Sales Branch" and "Okayama Sales Branch."

[Overseas]

- •Newly open a California office for Ryosan Technologies USA (July 2010).
- •Planning to expand local subsidiaries in China.
- •Now discussing concrete plans for establishing offices in Europe.

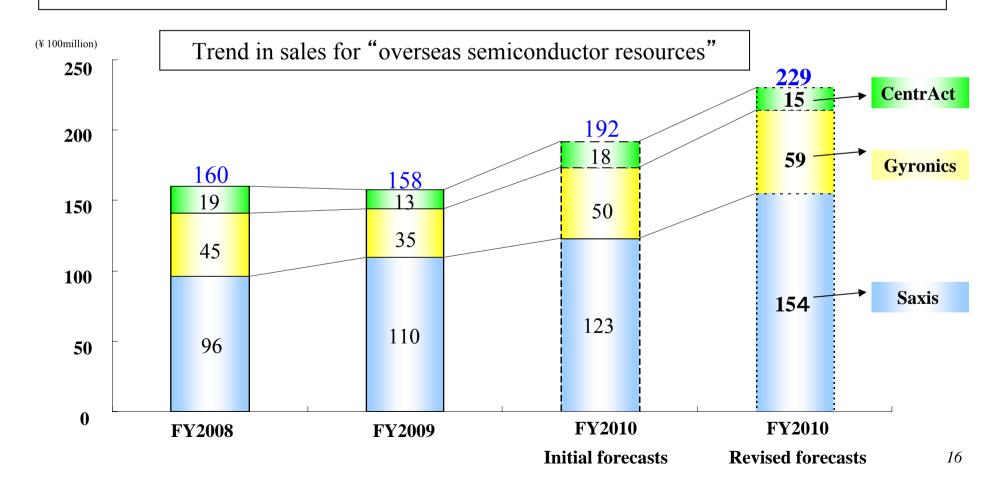
●Enhancing technical support capabilities, in line with product lineup expansions

- •Generally acquired technical support capabilities for former Renesas Technology products. Begun to provide actual support since October.
- Gradually begun to do business with System Houses, external companies that have a strength in former Renesas Technology products.

State of Progress with Main Themes to be Addressed

Business expansion for "overseas semiconductor resources"

- Saxis and Gyronics
 - ⇒ These are on a growth path based primarily on NXP and Cypress businesses.
- CentrAct
 - ⇒ Will require a little more time for structural issues to be solved.



State of Progress with Main Themes to be Addressed

Expansion of China Bloc (Hong Kong, China, Taiwan) and South Korea

- Local business within the China bloc: sluggish growth
 - ⇒ There is sluggish growth in digital AV, but we are now launching an automotive products business.

We plan to reform our business infrastructure in order to adapt to changes.

